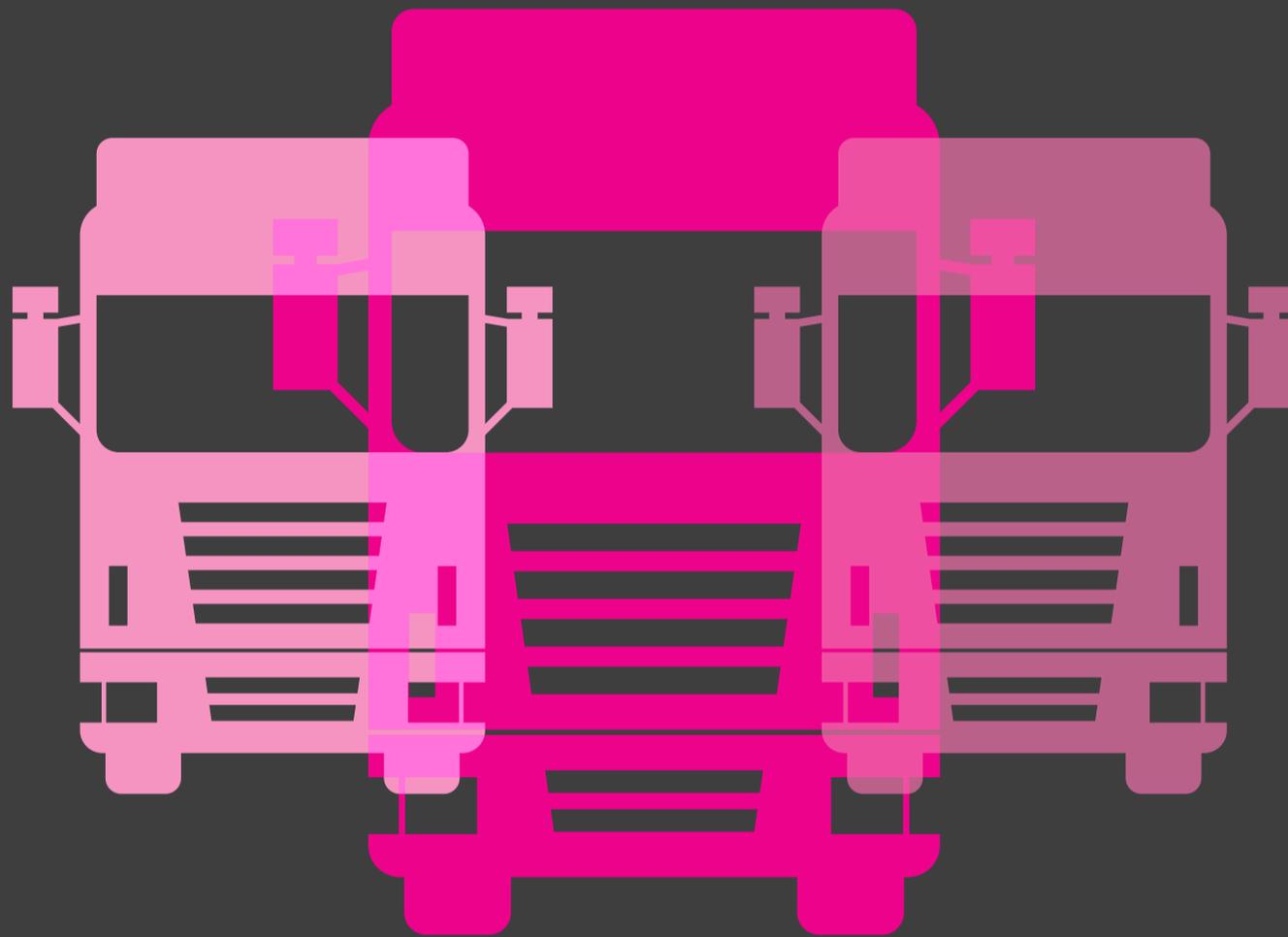


EDITION 5 : WINTER 2014

# WAVE.



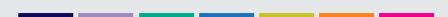
A Brookfield Ports Company



## DELIVERING RESULTS FOR GLOBAL FREIGHT FORWARDER

**PD PORTCENTRIC LOGISTICS SECURES THREE YEAR CONTRACT  
WITH ALLPORT CARGO SERVICES**

[WWW.PDPORTS.CO.UK](http://WWW.PDPORTS.CO.UK)



## IN THIS ISSUE

02

AN INTERCONNECTED NORTH IS THE KEY TO ECONOMIC SUCCESS

04

HAS THE OFFSHORE WIND SECTOR BLOWN COLD?

05

OUTSTANDING SAFETY RECORD AT HULL

NEW KIDS ON THE BLOCK

06

PD PORTCENTRIC LOGISTICS SIGNS 3 YEAR CONTRACT WITH ALLPORT CARGO SERVICES

08

NEW SERVICE STRENGTHENS PORT CONNECTIONS WITH MAJOR EUROPEAN HUB

THE PERFECT BLEND

09

EMBEDDING A BRAND INTO THE HEART OF PEOPLE

WORLD'S FIRST LOW EMISSION GAS CARRIERS ARRIVE AT TEESPORT

10

MAJOR TEESIDE COMPANIES CONNECT EUROPE'S LARGEST PORT WITH LOCAL YOUNGSTERS

11

GREAT NORTH RUN

BENIDORM OR BUST

PRIME MINISTER AWARDS FALKLANDS HERO AND PORT EMPLOYEE SOUTH ATLANTIC MEDAL

12

IN THE SPOTLIGHT

14

MEET THE SUPPLIER

## WELCOME TO THE LATEST EDITION OF WAVE MAGAZINE.

THE LAST TWELVE MONTHS HAVE SEEN SIGNIFICANT INVESTMENT IN OUR INFRASTRUCTURE AND PROGRESSION OF KEY COMMERCIAL-LED PROJECTS ACROSS OUR BUSINESS.

We enter the New Year with the drive to see those investments deliver real business results both for PD Ports and our customers.

2014 welcomed the publication of the government-led 'One North' and 'Northern Futures' consultation from which, the North of England gained a tremendous amount of attention to step up as a driving force to rebalance the UK economy. Along with the rest of the private sector, PD Ports has a critical role to play in the shaping of the North's economic future. Collaboration and improvements to transport infrastructure is key.

One of our strategic aims in 2015 is to play our part in attracting greater inward investment across the regions in which we operate as well as improve visibility in a variety of sectors and increase growth and employment opportunities.

This will include promoting the benefits of improved connectivity to Teesport. Our dedicated rail terminal at Teesport, now in operation, has opened up connections to Felixstowe and Southampton. Opportunities for the establishment of further new routes to Scotland, the Midlands and the North West are expected in line with market demand. The Port's connection into Europe has been further strengthened by P&O's new route to Zeebrugge providing greater access to this major European hub.

These ever improving connections between the Port to the rest of the UK and Europe, clearly demonstrate the growing significance of Teesside as a major centre for logistics.



David Robinson  
Group CEO, PD Ports



PRODUCED BY  
Kirsten Donkin  
PR & Communications Manager  
+44 (0)1642 877 026  
kirsten.donkin@pdports.co.uk

PD Ports  
17-27 Queen's Square,  
Middlesbrough, TS2 1AH

# TEESPORT SMASHES PREVIOUS CONTAINER RECORD

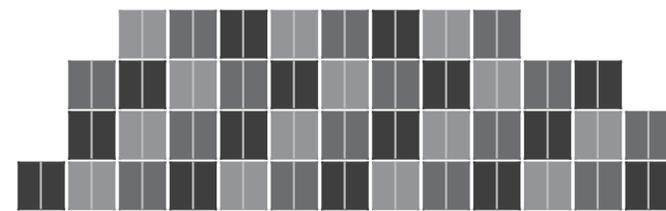
TEESPORT HAD AN EXCEPTIONAL WEEK IN OCTOBER HANDLING A RECORD AMOUNT OF UNITISED CARGO THROUGH THE PORT.

Over 12,000 TEU (Twenty Foot Equivalent Unit) was handled in one single week smashing the previous record by more than 10%.

“Frans Calje, PD Ports Managing Director – Unitised and Portcentric Logistics, commented on the record week: “In 2014 we saw a significant increase in container volumes being handled at

Teesport following the introduction of two new shipping lines and the growing support of the existing and new port-centric customers that use the Port on an ongoing basis.

“Our team at Teesport has performed exceptionally well with the uplift in volume and these milestones show what we are capable of.”



## 12,000 TEU HANDLED IN ONE WEEK

### SAFETY

## TATA COMMENDATION SAFETY IS NO ACCIDENT

EMPLOYEE COMMENDED FOR SAFETY ATTITUDE

PD Ports employee, Jonathan Keale, has been commended by TATA Steel for his vigilance and attitude towards safety at work.

Jonathan, a PD Ports Supervisor at TATA Steel's site in Scunthorpe, reported a series of unsafe actions of an external haulier to a safety inspec-

tor. The driver was suspected of not securing his load properly under the procedures imposed on the site. This resulted in the driver having to secure his load again before undergoing final checks prior to leaving site.

Jonathan's actions prevented the lorry from departing and potentially causing a serious accident. TATA Steel thanked Jonathan for his vigilance and presented him with some gift vouchers.



## 2015 MULTIMODAL

STAND NUMBER 426

BIRMINGHAM NEC, 28-30TH APRIL

PD Ports will be exhibiting at the 2015 Multimodal event. We have proudly supported Multimodal - the UK and Ireland's premier freight transport and logistics event, since it first launched in 2008.

Watch this space for exciting updates to see what PD Ports has planned for this year's event.

# AN INTERCONNECTED NORTH IS THE KEY TO ECONOMIC SUCCESS

RECENT MONTHS HAVE SEEN AN INCREASE IN FOCUS ON THE ECONOMIC PROSPERITY OF THE NORTH AND THE POTENTIAL TO BECOME A DYNAMIC COUNTERWEIGHT, COMPLEMENTING THE THRIVING LONDON AND SOUTH-EAST ECONOMY.

In August the Deputy Prime Minister, Nick Clegg announced the 'Northern Futures' consultation which seeks to build on the North's strength with an economic core at its heart. Prior to this in June, the Chancellor launched his 'One North' report and committed to investing £15b in the northern transport infrastructure.

Critical to the success of the North's economic prosperity will be the interrelationships between the private sector and the LEPs as well as efficient transport links. If the private sector doesn't lead the way with the requirements for the northern transport infrastructure, the right decisions will not be made.

Improved logistics, including better use of our rail network and waterways was a key feature in the 'One North' report.

**PD PORTS WAS ACKNOWLEDGED IN THE REPORT AS THE LEADING DEVELOPER OF PORTCENTRIC LOGISTICS.**

PD Ports' Teesport facility on the North-East coast has the potential to further attract logistics activity to sites with efficient low cost transport networks.

Portcentric logistics creates an efficient green link to enhance companies international supply chains. Bringing goods direct to port located importation or distribution centres eliminates unnecessary road miles routing goods inland only to re-route them back out to their final destination.

In recent years there has been a significant step change in this approach to logistics supply chains and PD Ports has been at the forefront of this shift. Switching to port located sites or those in the peripheral hinterland, has taken cost out of the supply chain, saved road miles and has also met the challenge of CSR obligations with a significant reduction in carbon emissions.



• One North report committed to investing £15b to northern transport.

• PD Ports has the potential to provide further low cost logistics solutions.

• PD Ports can help eliminate road miles by bringing goods direct to port.

**INVESTED £3M IN A NEW INTERMODAL RAIL TERMINAL AT TEESPORT**

• PD Ports' Teesport facility on the North East coast is the UK's best connected feeder port.

“One of the key factors in PD Ports' success is collaboration, as Geoff Lippitt, PD Ports' Business Development Director, explains: "Portcentric logistics is not a new concept nor is the idea of port based distribution centres.

There are clear reasons and clearer evidence why a portcentric logistics solution suits many modern businesses. And having helped some of the UK's leading retailers, importers and exporters to simplify their freight, warehousing and distribution and minimise logistics costs, we believe the facts speak for themselves.

“Our approach is simple. We work in partnership with our customers to identify their logistics needs and develop the right solution that will continue to adapt as their needs change. This doesn't necessarily mean being located directly at the port and by working collaboratively with development agencies as well as local land owners we can find the right solution within the local hinterland.

“Being the best connected feeder port in the UK, Teesport is well placed to offer importers and exporters a direct route to Europe and worldwide. Our daily feeder connections from Felixstowe to Teesport enable customers to move their goods North of the UK, avoiding the road network and reducing unnecessary costs. We have also invested over £3M in a new intermodal rail terminal at Teesport.

“Both 'One North' and the 'Northern Futures' consultation emphasise the critical importance of transport and infrastructure as being key to the economic prosperity of the North. Our aim is to work closely with our existing and potential customers; as well as the local LEP, development agencies and land owners/agents to stimulate business investment and opportunity whilst advocating best practice and further strengthening

**BEING THE BEST CONNECTED FEEDER PORT IN THE UK, TEESPORT IS WELL PLACED TO OFFER IMPORTERS AND EXPORTERS A DIRECT ROUTE TO EUROPE AND WORLDWIDE.**

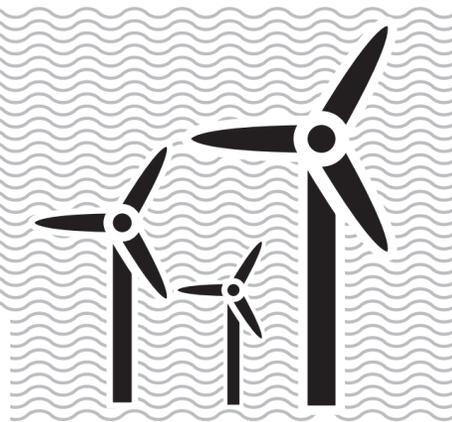
“Moving the goods from port located distribution centres to their final destination on the already heavily congested UK road network is becoming less viable. Supply chains are under increasing pressure to move goods through the network faster and more efficiently. And for that we have a unique solution.

“The terminal opened in November 2014, welcoming intermodal rail connections from Teesport to Felixstowe and Southampton. Opportunities for the establishment of further new routes to Scotland, the Midlands and the North West are expected in line with market demand.

the overall image of the North.”

In November PD Ports attended the Northern Futures Summit in Leeds. The summit, convened by Rt Hon Nick Clegg MP, offered business leaders, local government, policy leaders and academics, the opportunity to share their views on the 'Northern Futures' consultation and how it can help to strengthen the North's economic prosperity. **w**

# HAS THE OFFSHORE WIND SECTOR BLOWN COLD?



THE OFFSHORE RENEWABLE ENERGY MARKET HAS MET WITH MIXED REACTIONS IN RECENT MONTHS WITH DELAYED COMMITMENTS, INCREASING PROJECT COSTS AND FEWER GOVERNMENT-LED INCENTIVES SEEMINGLY THE CAUSE BEHIND THE UNREST.

Slipping time scales and cancelled projects have also played their part in knocking the wind out of the market but that hasn't deterred PD Ports from actively showing the market what it has to offer.

PD Ports' expertise and knowledge in offshore energy date back to the boom years of oil and gas exploration and fabrication but today's growth is being driven by the expanding wind power sector.

All of the port operator's 11 locations around the UK have seen some offshore renewable energy activity and in particular on the Humber, but Hartlepool remains the main focus. Such projects are on a massive scale and require huge amounts of land large enough and strong enough to cope with requirements.

Hartlepool was the chosen

logistics hub for all activity on the EDF Teesside Offshore Wind Farm project which completed in 2013. All of the installation pieces were mobilised from the Port out to the wind farm off the coast of Redcar, including foundations and transition pieces as well as the wind turbines.

All 27 turbines were installed over an 18-month period giving the team at PD Ports valuable experience in handling these large scale projects.

The success of the EDF Teesside Offshore Wind Farm now firmly establishes PD Ports with a proven track record in supporting the delivery of such projects and this will be key to help secure future similar developments.

The Port of Hartlepool is already home to a cluster of companies supplying the off-

shore wind sector including, JDR Cables – a leading provider of subsea power cables, umbilical systems and marine cables and Hereema Offshore who have both worked on the London Array project.

**AS WITH ALL DEVELOPMENTS THERE IS AN ELEMENT OF RISK**

Commitment from manufacturers will be critical to PD Ports' progression within the sector on any grand scale. As with all developments there is an element of risk and PD Ports won't speculatively invest based on expectations of growing sector activity alone. The commitment of a customer will need to come first, to trigger major port infrastructure investments. Nevertheless existing facilities are proving more than adequate

to enable PD Ports to actively tender for the use of Hartlepool as an installation base for East Coast projects. In recent months PD Ports has seen port calls from a series of modern jack-up wind farm installation vessels operated by MPI, Geo-sea and Fred Olsen Wind for mobilisations, crew changes and engineering work.

With recent good news that Teesside-based offshore manufacturing company, TAG Energy Solutions, has found new owners, despite previously being mothballed due to lack of orders, PD Ports believes that UK offshore renewable energy projects will continue to grow steadily.

With offshore wind farm projects comes the perception of large scale investments in manufacturing facilities running into many millions of pounds but there are many

smaller elements of projects requiring less of a financial commitment.

**COMMITMENT FROM MANUFACTURERS WILL BE CRITICAL TO PROGRESS ON ANY GRAND SCALE.**

Cabling, sub assembly and storage facilities for over winter months when installation is halted are all potential areas where PD Ports can play an active role. Equally once constructed the large deep sea projects such as Dogger Bank and Forth will require substantial operations and maintenance (O&M) facilities that will be active for the 20-30 year operational life of the wind farm assets which will require substantial port facilities. **W**

## SAFETY

# OUTSTANDING SAFETY RECORD AT HULL



At Hull Container Terminal, PD Ports manages the site with multiple weekly calls from shipping line, Samskip. PD Ports has operated the terminal for 25 years and has continued throughout this time to provide a first-class service to its customers. Business at the terminal is performing well with an increase in volumes from valued customer, Samskip, which has vessels calling five days a week.

Due to the busy and potentially hazardous work environment, health and safety at the port, and throughout the PD Ports Group, is of utmost importance.

**AT HULL, THE EMPLOYEES HAVE ACHIEVED OVER THREE YEARS WITHOUT A REPORTABLE ACCIDENT, WHICH IS AN OUTSTANDING ACHIEVEMENT.**

To complement this, in July, the team introduced health and safety inductions to all lorry drivers that enter site. This has been well received and a repurposed portakabin is now dedicated to site inductions. To ensure the safety of employees, visitors and external contractors, these inductions are now mandatory.

To further improve safety on site, and throughout the company, behavioural safety champions were established

at the beginning of 2014. In their roles as champions they will raise any health and safety issues, find and implement solutions and communicate concerns employees express, with management. When first established they focused on short term solutions such as increased signage and more visible terminal markings to aid HGV drivers and other terminal users. Now fully established in their roles, the team is focusing on behavioural safety, encouraging employees to challenge and report anything unsafe as well as asking people to take ownership and lead by example. **W**

## TRUST

# NEW KIDS ON THE BLOCK

PD Logistics' recycling depot in Liverpool now boasts the youngest management team across the PD Ports Group as a result of well managed succession planning. When John Day became manager of the site in 2008, he began to put together a plan which would enable the employees to progress within the department.

The current management team; Leon Carroll, Paul Culshaw, Gary Brennan and Francis Henshaw have all been through this process. Together with an average age of 35 the team is 13 years younger than the average age of the entire Group's management.

Leon Carroll, Manager – Recycling Services Liverpool, is the longest serving member of the team having started with PD Logistics as a porter in 2003. He has seen many contract changes and throughout managed to work his way up the ranks. He undertook roles such as kerbside collection, investigating complaints and ensuring employees complied

with health and safety regulations. In September, Leon took over from John Day who has accepted a new role within the business which required him to relocate to Teesside.

Whilst in control of the site, John sought out relevant courses for the management team to help with their development. They completed leadership and management courses, IOSH training and took part in an internal leadership programme known as Odyssey.

**“** Russ McCallion, PD Ports Group HR Director, commented: “With an ageing workforce it is important for the Company to introduce young people into the business. It is imperative that we give them the support and guidance they need to flourish. John has done this brilliantly. The new management team are extremely knowledgeable about the operation as well as having the educational development to support their new roles.” **W**

• The current management team consists of Leon Carroll, Paul Culshaw, Gary Brennan and Francis Henshaw.

• The management team have an average age of 35.



# PD PORTCENTRIC LOGISTICS SIGNS 3 YEAR CONTRACT WITH ALLPORT CARGO SERVICES

PD PORTCENTRIC LOGISTICS, PART OF THE PD PORTS GROUP, HAS SECURED A THREE YEAR CONTRACT WITH FREIGHT FORWARDING COMPANY, ALLPORT CARGO SERVICES, TO UNDERTAKE ITS LCL DECONSOLIDATION SERVICE.



- Allport has moved from its Tilbury facility to the PD Portcentric Logistics facility at Felixstowe.
- The move will allow Allport to reassign its Tilbury facility to other operations.
- PD Portcentric Logistics has invested and upgraded the functionality of its DWMS.



Allport has moved its growing LCL offering from Tilbury to PD Portcentric Logistics' 500,000 sq. ft. warehousing facility at the Port of Felixstowe. This move will allow Allport to reassign its Tilbury facility to other operations whilst further enhancing its growing LCL service.

## INVESTED AND UPGRADED DWMS

Dispatcher Warehouse Management System

In order to support the move, PD Portcentric Logistics has invested and upgraded functionality in its Dispatcher Warehouse Management Sys-

tem to facilitate direct links with Allport, HMRC and Port Community Systems, and has created a robust dynamic platform for External Temporary Storage Facility (ETSF) cargoes. Meanwhile the move provides us with the chance to enhance our Tilbury site and provide greater strength to our retail and ecommerce offering."

**WORKING CLOSELY WITH SUCH A LARGE AND PROVEN SUPPLIER LIKE PD PORTCENTRIC LOGISTICS IS A GREAT OPPORTUNITY FOR US TO IMPROVE THE EFFICIENCY OF AND EXPAND AN IMPORTANT AREA OF OUR BUSINESS.**

tem to facilitate direct links with Allport, HMRC and Port Community Systems, and has created a robust dynamic platform for External Temporary Storage Facility (ETSF) cargoes.

Frans Calje, PD Ports Managing Director – Uniltised and Portcentric Logistics, commented: "It is great to see yet another business take advantage of our portcentric logistics solutions.

**“** Russell Lawrence, Allport's Sea Freight Operations Director, commented: "Working closely with such a large and proven supplier like PD Portcentric Logistics is a great opportunity for us to improve the efficiency of and expand an important area of our business. The consolidation service will benefit greatly by operating out of this strategically selected location,

**WE PRIDE OURSELVES ON PROVIDING A GREAT SERVICE.**

This service will see benefits for the customers supply chain. Having Allport choose to use PD Portcentric Logistics in Felixstowe further highlights our experience and competence in this sector." **”**

# NEW SERVICE STRENGTHENS PORT CONNECTIONS WITH MAJOR EUROPEAN HUB

P&O FERRIES HAS ANNOUNCED THE EXPANSION OF ITS NORTH SEA BUSINESS WITH THE INTRODUCTION OF A DAILY FREIGHT SERVICE BETWEEN TEESPORT AND ZEEBRUGGE. THIS SERVICE WILL GIVE MORE CHOICE TO CUSTOMERS WISHING TO SHIP TO THE NORTH-EAST OF ENGLAND AND SCOTLAND.

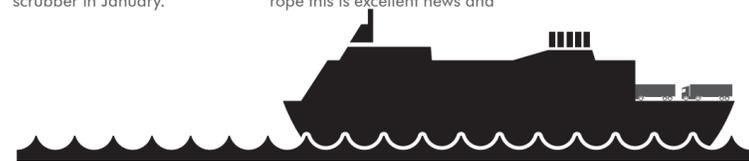
The Mistral (1,625 lane metres) will take up service from January 2015 alongside the Bore Song enabling the Company to increase frequency between Teesport and Zeebrugge from three departures per week to a daily service. This will be complemented by an increase in capacity on its Teesport - Europoort route. The Estraden (2,270 lane metres) will take up service after the ship presently on the Dutch route is returned to its owners.

The ships have been selected for their efficiency, with the introduction of the new low sulphur emissions legislation from 2015 in mind. Estraden will be fitted with two Norsepower wind rotors and NAPA Optimisation equipment and Mistral features an efficient single engine, fitted with variable frequency drive. In addition investment in the Bore Song will see her operating with a fully installed sulphur scrubber in January.

**“** Janette Bell, Commercial Director for P&O Ferries, said: “We are moving fast to capture the growth potential in the North Sea freight market and the new rail service complements our own market leading rail capability at our Zeebrugge hub. With our new daily service this exciting development allows us to provide customers with the opportunity to grow in a key geographical market in an environmentally friendly way.”

**“** Geoff Lip-pitt, Business Development Director at PD Ports, said: “The announcement of this new service is another significant development for Teesport and further positions the Port as a major gateway to northern England and Scotland. For importers and exporters to and from Europe this is excellent news and

provides the very important daily frequency to this major European hub. The introduction of our new intermodal rail terminal also reinforces the portcentric logistics platform at Teesport and our ability to deliver market leading supply chain solutions.” **W**



# THE PERFECT BLEND



PD Ports has opened a new warehouse for Taylors of Harrogate in Billingham to provide more space and increased efficiency for the family tea and coffee merchants, best known for their Yorkshire Tea blend.

The operations undertaken by PD Ports have been moved from two warehouses at Teesport to a 105,000 sq. ft. space at Cowpen Lane. The move provides Taylors of Harrogate with more warehousing capacity as their business expands. It also enables PD Ports to collate large bags of tea from different origins which will then assist in the creation of the blends at Taylors of Harrogate headquarters.

The investment of over £2.5M by PD Ports strengthens the longevity of the logistics site at Billingham and supports over 80 employees currently working there. The improvements made through the investment ensure the warehouse meets the high food grade standards and will perform well amongst the operation.

**ALL TAYLORS OF HARROGATE'S STOCK IS NOW AT ONE LOCATION WHICH MAKES IT MORE EFFICIENT FOR PICKING AND REDUCES LEAD TIME FOR DELIVERIES TO HARROGATE.**

**“** David Robinson, PD Ports Group Chief Executive Officer, commented on the updated facilities: “Taylors of Harrogate's continued commitment to using a portcentric logistics solution through Teesport highlights the growing significance of Teesside as a major centre for logistics. PD Ports has proven the real benefits of portcentric logistics and continues to work to develop and expand this platform.” **W**

# EMBEDDING A BRAND INTO THE HEART OF PEOPLE

IN 2013 PD PORTS SET OFF ON A JOURNEY TO POSITIVELY INFLUENCE THE CULTURE ACROSS THE PD PORTS GROUP; EMBEDDING A BRAND WHICH WOULD RESULT IN AN ENGAGED AND COMMITTED WORKFORCE WITH ENHANCED PERFORMANCE FOR THE BUSINESS.

A team of brand champions was appointed to take on the role of creating and advocating the core values, as well as encouraging employees to become brand ambassadors. Our aim is for our employees to connect emotionally with our core values as opposed to simply complying with them. Only then will they truly deliver on those values consistently and sincerely.

The belief is that if our people are engaged and empowered as well as keen advocates of our brand values, this will reflect in their behaviour, performance and opinions; which is passed on to the outside world and in particular, our customers. It also ensures a greater customer experience when working with us.

We now have a number of champions across the Group who are fully committed to shaping a more positive culture for PD Ports.

However as with any successful campaign, reinforcement of messages and showcasing theory in practice is the key to success.

2015 will see a rise in the external promotion of our core values as we think it is important for our customers, suppliers, stakeholders and those with a vested interest in our business to learn about what we stand for and our promise to them. **W**

**WITH OVER 1200 EMPLOYEES WE HAVE ACHIEVED A GREAT DEAL ACROSS THE BUSINESS IN THE LAST 18 MONTHS.**



# WORLD'S FIRST LOW EMISSION GAS CARRIERS ARRIVE AT TEESPORT

TWO NEW LIQUEFIED NATURAL GAS (LNG) POWERED SEA VESSELS WERE NAMED ON TEESIDE IN NOVEMBER.

Operated by shipowner Anthony Veder, the new ships carry Liquefied Ethylene Gas (LEG) from SABIC's Wilton facility on Teesside to manufacturing plants in North-West Europe and Scandinavia. The chemicals will be used to make a range of everyday items such as food packaging, PVC, detergents and adhesives.

**“** “We were delighted to welcome the Coral Star and Coral Sticho into Teesport. The arrival of these industry leading LNG fuelled vessels on Teesside demonstrates a significant commitment by SABIC to the industry and ultimately the River Tees,” said Jerry Hopkinson, Managing Director Bulks and Port Services at PD Ports.

**THE STATE OF THE ART SHIPS WILL DRASTICALLY CUT BOTH SULPHUR OXIDES (SOX) AND NITROGEN OXIDES (NOX) EMISSIONS COMPARED TO THE VESSELS THEY ARE REPLACING.**

“We have a world leading chemical site in this region, which plays a vital role in the supply and distribution chain of one of Europe's largest process clusters and today showcases SABIC's commitment to sustaining these relationships long term,” Jerry concluded. **W**

Switching to alternative fuels for ships, such as LNG, instead of traditional fuel oils is one of the solutions identified by Anthony Veder to help SABIC further improve its environmental performance.



COMMITMENT

# MAJOR TEESSIDE COMPANIES CONNECT EUROPE'S LARGEST PORT WITH LOCAL YOUNGSTERS

A GROUP OF YOUNG PEOPLE FROM TEESSIDE WERE RECENTLY GIVEN AN EXCITING OPPORTUNITY TO VISIT EUROPE'S LARGEST PORT WITH THE HELP OF THE HIGH TIDE FOUNDATION.

Eleven students from four schools across the region including Dyke House School in Hartlepool, Rye Hills Secondary School in Redcar, St Peter's School and Unity City Academy in Middlesbrough set sail for the Port of Rotterdam, courtesy of P&O Ferries.

The group spent two days in Rotterdam where they experienced first-hand how one of the busiest ports in the world operates, as well as gaining an understanding of the many varied roles available in the maritime industry as a whole.

High Tide members, Vopak, hosted a fact-filled river trip whilst Huntsman and Tata Steel took the young people on a tour of their facilities at the Port of Rotterdam, as well as on Teesside prior to their journey. PD Ports provided an exciting insight into the important role Teesport plays as a

major hub for trade with key European and world-wide markets.

“Kevin Shakesheff, Chairman of the High Tide Foundation, commented: “This was an incredible opportunity for these young people. What better way to learn about the importance of Teesside’s industrial platform and how it connects with other ports and global markets than to experience it in person. It’s an opportunity few will ever get to experience.”

“We are incredibly grateful for the generosity the companies involved have provided as without them this trip wouldn’t be possible. The Foundation is based on collaboration between member companies to provide a unique experience for the region’s young people. We are looking for-

ward to new and exciting programmes in the pipeline and I hope we can provide many more educational visits like this in the future.”

Earlier in the year, two Middlesbrough-based PD Ports employees recently took part in the High Tide Foundation annual Summer Scheme.

**THE SCHEME PROVIDES SCHOOL LEAVERS WITH TWO WEEKS WORK EXPERIENCE WITH COMPANIES ON AND AROUND THE RIVER TEES.**

As part of this, four young people were given the opportunity to travel on a working container-ship to St Petersburg.

Each voyage required two chaperones and PD Ports’ Michael Wickham, Senior Rating/Relief 1st Officer on the

Heortnesse dredger, and Jennifer Spain, Commercial Assistant, both volunteered. Michael and Jennifer accompanied two youngsters during two separate trips on a Containerships Ltd Oy vessel.

“Jennifer Spain looks back on her time at sea with fond memories: “It was a huge privilege to be part of a Containerships voyage. It was an amazing experience that I’ll never forget and I would do it again in a heartbeat. I would like to thank the High Tide Foundation and PD Ports for giving me this once in a lifetime opportunity.”

The High Tide Foundation will require volunteers for next year’s scheme. Look out for announcements next summer on how to get involved. **W**



# GREAT NORTH RUN

For the third year running, employees from PD Ports have taken part in the Great North Run, one of the world’s largest half marathons.

This year, twenty employees completed the run in support of the Butterwick Hospice. Almost £10K was raised with the support of the runners’ friends and family as well as donations from PD Ports’ customers and suppliers.

**WELL DONE ON RAISING ALMOST £10,000!**

All of the runners showed tremendous strength and determination during the grueling 13.1 miles. The fastest employee time recorded was Michael King, from Teesport Container Terminal, with a time of 1 hour 43 minutes.

Well done to all that took part!

**W**

COMMITMENT

# BENIDORM OR BUST

PD Ports has donated £1,000 in support of the ongoing fundraising efforts to repair the Humber Seafarers’ Service following the devastating effects of the 2013 flood.

The fundraising activity involved racing an old banger from Immingham to Benidorm in three days.

**THE OVERALL TOTAL BEING DONATED TO THE HUMBER SEAFARERS’ SERVICE HAS REACHED IN EXCESS OF £10,000.**

The race took the two-man crew through Calais and across central France; over the Pyrenees and the Andorran Mountains, finally arriving in Benidorm having clocked up some 1,500 miles.

The money was raised by members of the King George V Gentleman’s Automobile Club – a fundraising arm of Westfield Shovels Plant and Management Services Ltd.

Well done guys! **W**



# PRIME MINISTER AWARDS FALKLANDS HERO AND PORT EMPLOYEE SOUTH ATLANTIC MEDAL



\* Nigel Morris receiving his South Atlantic Campaign Medal from Prime Minister David Cameron in October.

TEESPORT EMPLOYEE, NIGEL MORRIS, WAS AMONGST A GROUP OF VETERANS FINALLY GIVEN THEIR CAMPAIGN MEDALS BY DAVID CAMERON AFTER 32 YEARS.

Nigel, along with his fellow veterans was presented with his medal for his role in ‘cleaning up’ the Falkland islands following the end of the conflict in 1982.

Whilst the conflict had ended, the former soldiers were still faced with incredibly challenging conditions and had to negotiate land mines, as well as face graves of fallen soldiers.

In 2014 an independent review, which Nigel played a part in instigating, ruled that all veterans involved in the aftermath of the conflict, up to 21st October 1982 should be awarded the South Atlantic medal. The number of veterans to receive this reaches over 10,000.

Nigel was presented his medal by the Prime Minister during a dedicated ceremony at 10 Downing Street on 21st October 2014.

The men all arrived on the islands more than a month after Argentine forces surrendered Port

Stanley on June 14th 1982. For decades the only veterans who could claim the South Atlantic Medal were those who had been on the islands up to July 12th 1982. **W**

\* Prime Minister David Cameron tweeted about the presentation.



# IN THE SPOTLIGHT



PD PORTCENTRIC LOGISTICS SOUTH GENERAL MANAGER, DARREN WILLIAMS TALKS TO WAVE ABOUT HIS ROLE.

## A DAY IN THE LIFE

8.00am

Get to work and meet with the operations manager to review the previous day and offer support with any issues that have arisen.

9.00am

Read and respond to emails as well as catching up on any phone messages.

10.00am

Meet with potential customers to discuss how PD Portcentric Logistics can help to improve their supply chain.

11.00am

Review last week's volumes and compile these into a report for our weekly management meeting. Also look over the costs for the month.

12.00pm

I try to grab some lunch around noon. I tend to eat whilst catching up with emails.

1.00pm

Walk around the site to ensure that operations are running smoothly. It is also an opportunity to speak to staff members.

2.00pm

Meet customers to review current contracts and talk through potential ways we could further improve their business.

3.00pm

Usually around this time I will try to review and reply to emails that have built up throughout the day.

4.00pm

Phone call with my manager to report on our progress over the day and discuss any further plans for the coming week.

5.00pm

Time to head home.

### TELL US ABOUT YOUR ROLE.

I am responsible for the operations taking place on site. I deal with existing customers to ensure they are happy with the service we provide and see if there is anything more we can do. I also liaise with potential new customers to establish how we can improve their business with our services.

On a daily basis I manage the team working on site and ensure we are complying with all health and safety standards. As well as overseeing the day-to-day running of the site, I am involved in forward planning with a focus on budgets to make sure we are on target. I also assist in the implementation of projects that focus on Felixstowe, such as the recent implementation of a new warehouse management system.

### WHAT ARE THE KEY CHALLENGES OF YOUR ROLE?

Other than the day-to-day operational challenges, I would say the key challenge in my role is getting the strategy right for the operation. We have to lay the right foundations to enable us to sell an effective port-centric solution to our current and future customers. We have a very good team at Felixstowe who are extremely dedicated to what they do and want to make our site one of excellence.

### HOW BIG IS YOUR TEAM?

I manage around 60 full time employees that range from warehouse operators and administration staff to transport clerks.

### HOW LONG HAVE YOU WORKED AT PD PORTS?

I've been working at PD Ports for four months. Before working here I was at CEVA Logistics in control of four depots in the South of England. So far in my career I've always worked in operational environments.

### HOW DO YOU SPEND YOUR FREE TIME?

I am a Chairman for a local football team in Suffolk, so my weekends are mostly taken up with this and during the week I work closely with the Parish Council.

**“ ON A DAILY BASIS I MANAGE THE TEAM WORKING ON SITE AND ENSURE WE ARE COMPLYING WITH ALL HEALTH AND SAFETY STANDARDS. ”**

4 MONTHS IN CURRENT ROLE

60 FULL TIME EMPLOYEES

DEDICATED TO HELPING THE TEAM ACHIEVE EXCELLENCE

# MEET THE SUPPLIER

**TIM MARSH**  
MANAGING DIRECTOR  
RYDERMARSH



## WHAT DOES RYDERMARSH DO?

RyderMarsh helps organisations improve their safety culture (or culture generally) through working with senior management, front line management and the workforce. We enable organisations to bench-mark where they are currently and enable them to improve by increasing the amount and quality of learning, leadership and empowerment.

## HOW MANY PEOPLE ARE IN EMPLOYED IN THE BUSINESS? WHERE? AND WHAT KIND OF WORK ARE THEY DOING?

There are only a dozen of us (including one man operations in the Middle East and North America) full time and they

are measuring, training, coaching and consulting. We have a flat structure and a very experienced team so who goes where depends on, for example, who likes to travel. A month in China tends to be taken by the consultants without families. I'll skip the temptation to make a Les Dawson style joke here! We also have a part time team of two film makers who we employ to create our training films.

## WHAT HAVE BEEN THE BIG DEVELOPMENTS OVER THE PAST YEAR?

'Year' is perhaps too narrow but the whole Safety, Health and Environmental agenda is moving quickly towards health, wellness and driving safety as risk literacy increases and decisions are mad on

numbers. The challenge and potential is huge. Around the country about 140 people will have died in accidents at work in 2014 but there will also be some 12,000 who will have experienced an occupational illness and of course several thousand people who will have died on the roads.

More and more companies are appreciating that wellness, sustainability and productivity are integrally interlinked. As well as impacting on 'above the line' behaviour, turnover and reputation, companies are looking to minimise the impact of 'presenteeism' and to appreciate (for example) that typically 60% of workers off with a bad back are actually suffering some form of mental health issue – from stress induced depression to simply being really totally

and utterly teed off.

Therefore the emotional intelligence of front line supervision is rapidly becoming something that all CFOs are interested in!

## HOW WOULD YOU DESCRIBE THE ROLE OF PD PORTS IN THE BUSINESS?

As one of our most interesting clients. Most of our team have a soft spot for work that is big, heavy and dangerous!

## WHAT ARE THE FUTURE PLANS FOR RYDER MARSH?

By the time WAVE goes to print we will have become RyderMarshSharman and we are increasingly working internationally and in a more general culture change market.

## TELL US ABOUT YOURSELF AND YOUR TEAM?

I'm getting old and clapped out but luckily am surrounded by a younger, more energetic team. Some come from an accident investigation background, some from psychology, some from human factors. The thing I'm perhaps most proud about is that in 20 years we've never had anyone choose to leave and not, at a future point, ask for their job back! I take this as an assurance that they enjoy their work as much as they say they do.

## AND FINALLY, IF YOU WEREN'T THE MD AT RYDER MARSH, WHAT WOULD YOU BE?

A grounds-man at the Millenium Stadium Cardiff.