

WAVE

EDITION 5 : 2017

05

WOMEN IN LOGISTICS
TRACY WARD SHOWS HOW
WOMEN CAN EXCEL IN THE
LOGISTICS INDUSTRY

06

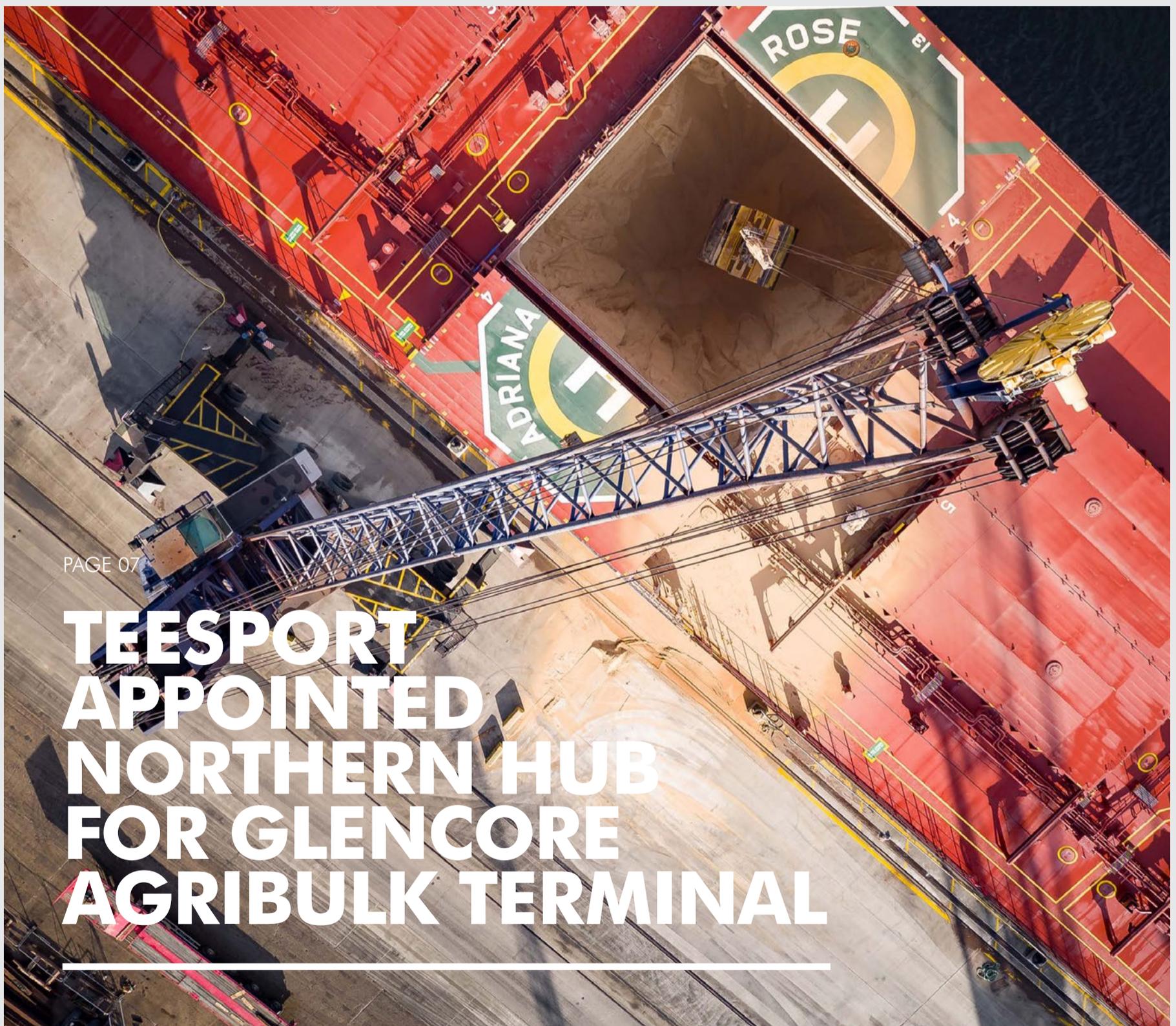
NEW LIVERY UNVEILED
STRIKING NEW LOOK TO
HONOUR HERITAGE AND
PROMOTE INNOVATION

09

TEESPORT CRANE INVESTMENT
£6M CRANE INVESTMENT BOOSTS
PD PORTS' ABILITY TO SUPPORT
CONTAINER GROWTH

14

**CHARITY GARDEN GIVEN BOOST
BY VOLUNTEERS** DAISY CHAIN'S
NEW REFLECTION AREA OPENS
THANKS TO PD PORTS SPONSORSHIP



PAGE 07

**TEESPORT
APPOINTED
NORTHERN HUB
FOR GLENCORE
AGRIBULK TERMINAL**

IN THIS ISSUE

- 02**
NEWS IN BRIEF
- 03**
NEWS ROUND UP
- 05**
WOMEN IN LOGISTICS
- 06**
NEW LIVERY UNVEILED
- 07**
TEESPORT APPOINTED NORTHERN HUB FOR GLENCORE AGRIBULK TERMINAL
- 09**
TEESPORT CRANE INVESTMENT SUPPORTS CONTAINER GROWTH
- 10**
FOCUS ON SHIPPING AND INSPECTION
- 11**
TEES VALLEY MAYOR VISITS TEESPORT
- 13**
A DECADE OF LEADERSHIP DEVELOPMENT
- 14**
CHARITY GARDEN GIVEN BOOST BY VOLUNTEERS
- 15**
IN YOUR SHOES

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IF YOU'D LIKE TO GET IN TOUCH ABOUT ANY OF THE STORIES FEATURED IN WAVE, PLEASE CONTACT THE PR & COMMUNICATIONS DEPARTMENT.

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WELCOME TO THE LATEST EDITION OF WAVE.

WELCOME TO THE FIRST EDITION OF WAVE SINCE MY APPOINTMENT AS PD PORTS' CHIEF EXECUTIVE OFFICER. I AM VERY MUCH LOOKING FORWARD TO CONTINUING THE GOOD WORK THAT WE HAVE SEEN IN OUR BUSINESS OVER THE LAST DECADE AND EMBRACING THE CHALLENGES AS WELL AS NEW OPPORTUNITIES THAT LIE AHEAD.

Our business has diversified for well over a decade now, with some real success and, in my opinion that is exactly the right thing to continue to do.

Recently in Teesside we have seen the appointment of the region's first Mayor, Ben Houchen. Ben will control a new pot of devolved money and work alongside the five Tees Valley Councils to improve the economy of the area, bring in new investment and create jobs. You can read about Ben's visit to Teesport on p11.

In this issue we welcome the news of a three-year deal with Glencore Agriculture UK, one of the world's major crushers of soya bean and oilseed rape, to use Teesport as its northern distribution hub. With a dedicated port already for the South, Glencore now imports agri-bulks into the North through Teesport to support expansion of its presence in the UK. Read more on p7.

We have a number of people within our business that exceed expectations and through their commitment and passion for the role, achieve great things and Swadlincote-based Tracy Ward is no exception. Her drive and dedication was recognised at the FTA Everywoman in Transport & Logistics Awards 2017 which saw Tracy win a category that recognises those who go above and beyond to drive business success. Read more about Tracy on p5.

Over the years we have built strong and valued relationships with a number of organisations and charities with varying levels of

commitment from basic volunteering to long-term strategic partnerships. In this issue we look at our wider social engagement with the communities that surround our business in particular at Scunthorpe where a number of volunteers from our Humber and Groveport teams have been talking to students about maritime related careers. You can read more about this visit on p14.

I hope you enjoy reading this issue of Wave and find it an informative insight into our business and our people here at PD Ports.

Frans Calje
Group CEO, PD Ports



NEWS IN BRIEF

CIM LAUNCHES 'NORTH EAST MARKETING GREATS'

Fifty of the North East's leading marketers have been recognised by the Chartered Institute of Marketing (CIM) in support of a new initiative aimed at developing and retaining marketing talent in the region; PD Ports' PR and Communications Manager is amongst those listed.

“ CIM North East Chair, Charlie Nettle, commented on the campaign: “The North East has a rich heritage of manufacturing, but marketers have the huge responsibility of building a brand which customers trust and want to buy again and again. Strong brands enable businesses to differentiate themselves from the competition, therefore the growth of our businesses and the success of our region's economy is very much in our hands,” explained Charlie.

'North East Marketing Greats' are marketing figureheads from some of the biggest brands in the region and industry sectors that are driving the Northern Powerhouse economy; including manufacturing, digital and logistics. Through the 'Marketing Greats' the project aims to provide insight into the importance of a strategic marketing function and to inspire both existing marketing professionals and young people considering a career in marketing.



Kirsten started her career as a Marketing and Events Coordinator within the IT industry having graduated from Teesside University with a Degree in marketing and Masters in multimedia and design. She then joined the marketing and events team at Newcastle's Centre for Life within the Bio Science Centre.

With more than 16 years' experience in marketing and public relations Kirsten is responsible for the development of PD Ports' marketing

and communications strategy across the business.

The Northern Powerhouse agenda is a key focus for PD Ports where Kirsten is responsible for driving forward engagement and building partnerships that will support the Government's industrial strategy as well as deliver economic growth and development in the North.

The 'North East Marketing Greats' campaign builds on the North East England Chamber of Commerce's 'Great Reasons' project which highlighted great reasons to do business in the North East and great reasons to build your career in the region. **w**

STUDENTS GIVEN PLATFORM TO DEMONSTRATE BUSINESS EXPERTISE

PD Ports has collaborated with Teesside University as part of a new 'Business Clinic' established by the University which has seen over 70 students work on bespoke projects for a diverse range of regional companies.

PD Ports teamed up with two groups of students to look at potential opportunities to better engage with the workforce and identify new commercial opportunities.



Officially launched earlier this year the 'Business Clinic' has seen students matched with 16 private, public and third sector businesses to gain experience and come up with solutions to real world challenges.

Second year BA (Hons) Business Management students Amin Ngunga and brothers Kanidu and Shavindu Karunanaya were tasked

with looking at ways to streamline internal communications procedures at PD Ports.

“ Amin, 48, said: “We learn a lot of theory, but it does take time to go into a workplace and engage with employees. The Business Clinic is a fantastic way to bridge that gap – it has been a huge challenge, but extremely rewarding.”

Kirsten Donkin, PR and Communications Manager at PD Ports, said: “In Teesside, we have a world-leading university on our doorstep and this is exactly the kind of collaboration that should be happening – businesses and education working together to solve problems.” **w**

NEWS IN TWEETS

 Tees Valley Mayor @TeesValleyMayor
First official business visit at @PDPorts was used to highlight the importance of #Teesport & the River Tees

 Claire Wordsworth @claire_wordy
SABIC's new eco-ship was named @PDPorts today, designed to carry ethane gas from the US for the cracker at Wilton

 Daisy Chain Project @the_dc_project
Massive THANK YOU to staff from @PDPorts who are #volunteering to prepare the new Reflection Areas they have kindly funded - amazing support!

 Nifco UK @NifcoUK
Huge congratulations to our friends @PDPorts winners of the Services Award at #nebawards! So very deserved!!

 Oasis Immingham @ImminghamOasis
50 Y10's are off to @KeeleUniversity today for a campus tour & to learn about life at Uni, thanks to @PDPorts for the coach hire

 PD Ports @PDPorts
With @CareerReadyUK, we recently hosted a visit for @StokeHigh to our Felixstowe warehousing facility for them to learn about logistics

 Ian Nichol @nichol_ian
Congratulations to @PDPorts for double award win! Great supporters of @ThinkLogistics1 @CareerReadyUK #FutureTalent



DID YOU KNOW?

Without shipping, the import/export of affordable food and goods would not be possible - half the world would starve and the other half would freeze! Source: International Chamber of Shipping



NEWS ROUND UP



PD PORTS UNVEILS NEW-LOOK FOR MULTIMODAL 10TH ANNIVERSARY

2017 marked the 10th anniversary of Clarion Events' Multimodal exhibition held annually at Birmingham's NEC attracting the great and the good from freight transport, logistics and supply chain management businesses across the UK and Ireland.

PD Ports has been a firm fixture at Multimodal since it launched in 2007 and this year we showcased a new-look exhibition stand created by Midlands-based GES.

In true traditional style we looked for a unique way to stand out from the crowd during the three-day event and yet again we were a step ahead of the competition.

Manchester Shoeshine delivered a first-class service to our guests. **W**



(L-R) PD Ports' Ryan Kerr and Ian Richardson

TEESPORT WINS GLOBAL AWARD FOR EXCELLENCE AND INNOVATION

We are delighted to have been honoured by Navis, part of Cargotec Corporation and a global provider of operational technologies and services, for our commitment to excellence and innovation across Teesport's terminal operations.

PD Ports took the title of 'Excellence' at this year's Navis Inspire Awards ceremony, part of the Navis World Annual conference in San Francisco. This was the highest ranking given

at the awards and PD Ports beat off tough global competition to take the top title in this category.

As one of the UK's major port groups, we are committed to driving continuous innovation that delivers greater efficiencies and further enhances visibility across our operational platform; leading to improved vessel productivity and reduced truck turnaround times.

In summary comments following the awards ceremony, Navis' judging panel commented that the accolade of 'excellence' was given based on 'best-in-class operations' and clear demonstration of 'industry leadership'. **W**

COLLABORATION AND INVESTMENT RECOGNISED BY UK NORTHERN POWERHOUSE

PD Ports scooped two awards at the inaugural Northern Lights Awards 2017 with former CEO, David Robinson claiming the top accolade of the night.

Both Transport & Logistics Company of the Year award and Business Personality of the Year award were presented to Mr Robinson and the team at PD Ports in recognition of the business' commitment to collaboration across the Northern Powerhouse and helping to rebalance the economy.

“ David Robinson, former CEO of PD Ports, said: “We are delighted that PD Ports has been named Transport and Logistics Company of Year. We are very proud of the levels of service and commitment we offer all of our customers, underpinned by our company core values.

“This award isn't just reflective of the high levels of satisfaction felt by our customers it is also recognition of the



(L-R) Comedian, Brian Conley, PD Ports' Geoff Lippitt, Alfred van Wyk, Kirsten Donkin, Roy Merryweather and Paul McGrath

passion and dedication of each and every one of our team.”

The Northern Lights Business Personality of the Year Award was the top honour of the evening which commended Mr Robinson for his outstanding business leadership within the Northern Powerhouse.

The judges cited David's win as recognition of not only his impressive track record and tangible personal impact on the economic fortunes of the North, but also for both the time he dedicates to acting as a business ambassador and his charitable endeavours. **W**

RECOGNITION FOR LOGISTICS EXCELLENCE

PD Ports has won the Services Award in the 2017 Teesside-heat of the North East Business Awards. The award sponsored by Northern Skills Group was awarded to PD Ports for service excellence and innovation, working in partnership with customers to add value to every step of the process.

On collecting the award, Patti Burt, PD Ports' Key Accounts Manager (2nd in from the left) said that customers place their full trust and confidence in our business to ensure they perform and meet the demands of their customers.



“ She added: “We work incredibly closely with all of our customers to fully understand and anticipate their needs. We are very much an extension of their business.” **W**

ENGINEERING EXCELLENCE

Gary Archer, Engineering Services Manager at Billingham was recently elected as a Member of the Engineering Council as a credited Engineering Technician. The Engineering Council is the UK regulatory body for the engineering profession. This recognition is given to those engineering professionals who operate under the highest level of competence in the engineering sector.

Gary has worked at PD Ports for over four years and started his career in 1978 as a HGV Apprentice Technician for British Road Services in Gateshead. Gaining this recognition from the Engineering Council is a great example of the hard work and unreserved commitment Gary has shown both to his profession and the wider business. Congratulations Gary. **W**



DID YOU KNOW?

There are around 50,000 merchant ships trading internationally, transporting every kind of cargo
Source: International Chamber of Shipping



WOMEN IN LOGISTICS

TO EXCEL IN EVERYTHING WE DO IS ONE OF THE CORE VALUES THAT UNDERPIN THE CULTURE AT PD PORTS AND TRACY WARD, CONTRACT MANAGER AT SWADLINCOTE IS EXEMPLARY OF THIS ETHOS.

Tracy started her career working in administration before entering the logistics industry in 1999 being promoted twice from her initial role with UK Pallets to Accounts Manager. After joining PD Ports in 2015 as an Administration Manager at Swadlincote, Tracy rapidly progressed in to the role of Contract Manager within twelve months.

“In logistics everything is about streamlining the process, seeking to reduce costs whilst improving quality. It’s about building partnerships and working closely with the customer to understand and be part of their business. Only then can you identify opportunities and influence positive change,” Tracy explained.

Her philosophy for leadership is about inspiring others to be their best. “You

need to give your team confidence and win the hearts and minds of the people that surround you. I always encourage my team that anything is possible and to strive for their goals.”

Tracy’s eye for driving innovation and inspiring others to excel has led to her award win at the FTA Everywoman in Transport & Logistics Awards 2017. Now in its 10th year, the awards, held in London, are a clear demonstration

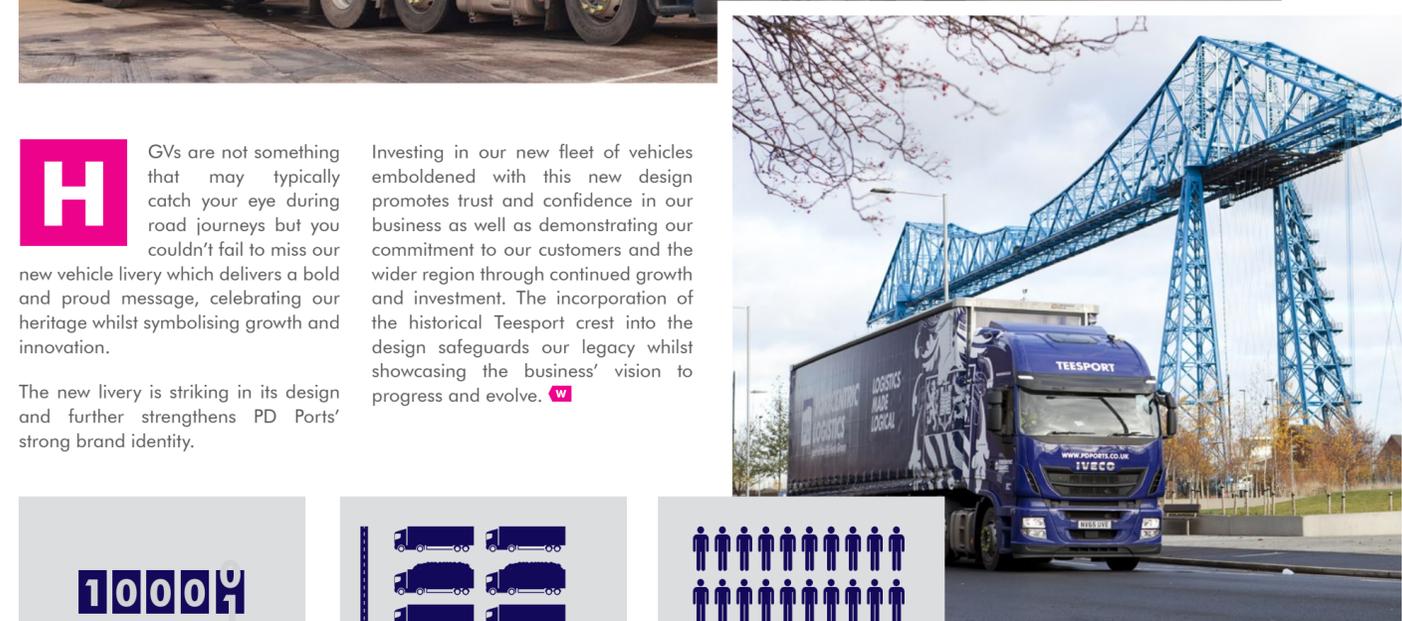
of the many career opportunities available in transport and logistics.

“I am delighted to have won this award. The industry is diverse and exciting and whilst there are more women working in the industry than when I started my career, females in senior or management roles are still seldom seen; there is still a long way to go with this,” concluded Tracy.

Alongside 33 inspirational role models in the UK’s transport and logistics industry, Tracy took her place at a ceremony which aims to highlight and pay tribute to women excelling in their careers, creating visible role models to inspire and empower the next generation of much-needed female talent. **W**



LEADERSHIP IS ABOUT GIVING YOUR TEAM CONFIDENCE AND WINNING THE HEARTS AND MINDS OF THE PEOPLE THAT SURROUND YOU.



HGVs are not something that may typically catch your eye during road journeys but you couldn’t fail to miss our new vehicle livery which delivers a bold and proud message, celebrating our heritage whilst symbolising growth and innovation.

The new livery is striking in its design and further strengthens PD Ports’ strong brand identity.

Investing in our new fleet of vehicles emboldened with this new design promotes trust and confidence in our business as well as demonstrating our commitment to our customers and the wider region through continued growth and investment. The incorporation of the historical Teesport crest into the design safeguards our legacy whilst showcasing the business’ vision to progress and evolve. **W**

1000%
EACH VEHICLE AVERAGES 10,000KM PER YEAR

PD PORTS OPERATES 60 VEHICLES & 180 TRAILERS ON THE ROAD

OVER 60 DRIVERS ACROSS THE UK

TEESPORT APPOINTED NORTHERN HUB FOR GLENCORE AGRIBULK TERMINAL

PD PORTS HAS AGREED A THREE-YEAR DEAL WITH GLENCORE AGRICULTURE UK, ONE OF THE WORLD'S MAJOR CRUSHERS OF SOYA BEAN AND OILSEED RAPE, TO USE TEESPORT AS ITS NORTHERN DISTRIBUTION HUB.

With a dedicated port already for the South, Glencore is now also importing agri-bulks into the North through Teesport to support expansion of its presence in the UK. The Teesport-bound imports will serve the prime livestock producing centres of the UK including Yorkshire, Humberside, the North of England and Southern Scotland.

The imported animal feed products will be stored at the Port providing Glencore with 80,000 sq. ft. of storage capacity before being distributed to customers nationwide.

Glencore's new agri-bulk terminal operates from Teesport's redeveloped deep water quay. Offering depths of up to 14.5m L.A.T, Teesport welcomed the mv Adriana Rose in November carrying

54,000 tonnes of soya feed products from Argentina. 2017 has seen close to a further 50,000 tonnes of agribulk product arriving at Teesport with more expected in the coming months.

“James Maw, Glencore UK's Managing Director, commented: "The opening of this dedicated import facility and direct distribution channel into the UK now gives a fully accredited and assured supply chain for quality products right through from crush to UK consumers.

"Teesport's deep water and high-capacity handling facilities make it a great choice for Glencore's northern base enabling significant imports. We will continue to work closely with PD Ports to strengthen our UK infrastructure for the long term."

“Jerry Hopkinson, PD Ports' Chief Operating Officer and Vice Chairman, said: "Teesport is well placed to serve Glencore's northern customer base and to further support the UK's import/export market for grain. This announcement complements our investment to redevelop number one quay in support of our strategic vision to expand the Port's capacity and capability to handle a more diverse range of commodities across a number of new market sectors.

"As a proud member of the Government's Northern Powerhouse Partnership programme we continue to promote Teesport as the northern gateway to serve northern UK markets. The arrival of Glencore at Teesport is testament to our commitment to attract inward investment and drive sustainable economic growth across the North." **W**



“TEESPORT'S DEEP WATER AND HIGH-CAPACITY HANDLING FACILITIES MAKE IT A GREAT CHOICE FOR GLENCORE'S NORTHERN BASE ENABLING SIGNIFICANT IMPORTS.”

James Maw, Glencore UK's Managing Director

TEESPORT CRANE INVESTMENT SUPPORTS CONTAINER GROWTH

WE HAVE WELCOMED THE DELIVERY OF A NEW SHIP TO SHORE CRANE WHICH WILL SUPPORT GROWING DEMAND FROM SHIPPERS USING TEESPORT TO SERVE NORTHERN UK MARKETS.

The £6M crane was delivered earlier this year to be assembled at the Port after being manufactured by Liebherr Container Cranes Limited in Killarney, Ireland and Rostock, Germany.

"This increase in volume has been supported by our wider portcentric logistics offer and direct rail links to the North and South of the UK. This has enabled us to support our customers in achieving greater flexibility in their supply chains, cutting costs, saving road miles and reducing emissions."

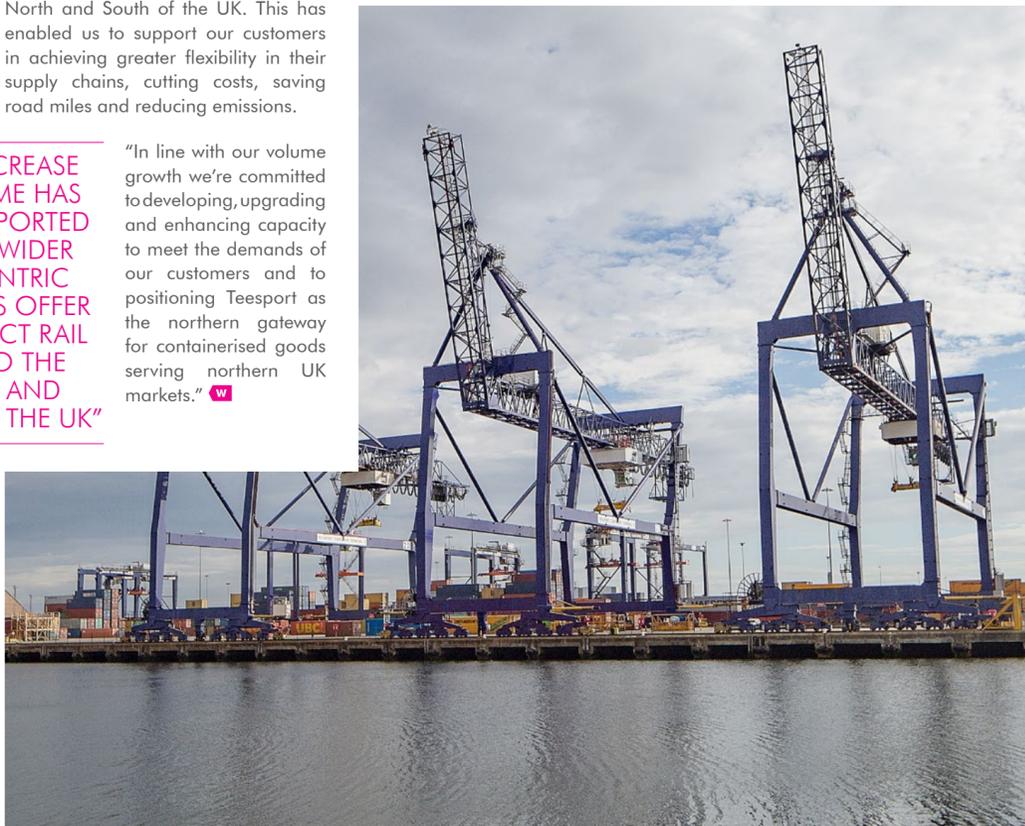
Co-financed by the European Union's Connecting Europe Facility, the new ship to shore crane is situated at Teesport Container Terminal Two (TCT2), boosting the Port's ability to service greater container volumes which have grown 12% year-on-year for the last seven years.

"THIS INCREASE IN VOLUME HAS BEEN SUPPORTED BY OUR WIDER PORTCENTRIC LOGISTICS OFFER AND DIRECT RAIL LINKS TO THE NORTH AND SOUTH OF THE UK"

"In line with our volume growth we're committed to developing, upgrading and enhancing capacity to meet the demands of our customers and to positioning Teesport as the northern gateway for containerised goods serving northern UK markets." **W**

Arriving less than a year after Teesport introduced three new rubber tyred gantry cranes (RTGs), a fifth ship to shore crane will enable deployment of additional resource onto vessels calling at TCT2, which will become critically important as larger container vessels join customers' fleets.

Frans Calje, PD Ports' Chief Executive Officer, commented: "We have been gradually building our container platform over the last 10 years and we have continued to see year-on-year growth as a result of our investment."



FOCUS ON SHIPPING AND INSPECTION



ALONGSIDE PORT OPERATIONS, LOGISTICS AND WAREHOUSING, PD PORTS HAS A DIVISION DEDICATED TO SUPPORTING CARGO AND VESSEL OWNERS.

Based on the Humber and in the South of the UK, the shipping and inspection operations offered to customers include chartering, ships agency, commodity cargo supervision and jetty management.

With dedicated ship brokers working from Erith, PD Ports offers chartering services across the UK and northern Europe for short-sea vessels from 1,500 tonnes to 10,000. Although the

team can work across many bulk cargo types, they have extensive experience within the dry bulk trade mainly with cereals and grains, and also the edible oil trade.

As well as chartering vessels, PD Ports can offer ships agency services to support the needs of the vessel and its owners. Located on the Thames and at Hull, PD Ports can provide operations within the UK and Europe through a network of trusted associates. The ships agents can undertake a number

of activities on behalf of the vessel including ordering services such as pilots and foy boatman for the vessel at the port, arranging berthing schedules, drawing up required documentation and organising anything necessary for the crew.

On the Thames, PD Ports currently acts as agent for long-term customers, ADM at both its Erith and Purfleet sites for which chartering, commodity cargo supervision by sea or road are undertaken. At Purfleet, jetty management is also provided for ADM including supervising the loading and discharging of edible oil by sea or road and then taking samples which are then tested internally to assess if the cargo will be accepted. For the cargo arriving by vessel, the team monitor the cargo being discharged ensuring its delivery into the correct tank as requested by ADM.

The shipping and inspection team located at Hull provide commodity cargo supervision services for the UK and European market supporting customers' importation and export of cargo by sea or road. PD Ports is able to monitor, inspect and test cargo for customers to provide a full service undertaken by a highly experienced team.

Across the business PD Ports can provide a number of services to improve the customers supply chain and add value to their operations. The shipping and inspection department provide a vital service for moving cargo across the world and ensuring it is suitable for the customer before production or distribution, facilitating a more efficient supply chain. **W**

FIRST PORT OF CALL: TEES VALLEY MAYOR MAKES FIRST OFFICIAL BUSINESS VISIT TO TEESPORT

THE ELECTION OF A TEES VALLEY MAYOR IS A REAL OPPORTUNITY FOR THE REGION. THE MAYOR WILL PLAY AN IMPORTANT PART IN OUR ABILITY TO EXPLOIT TEESPORT'S POTENTIAL AND IN SECURING A BRIGHT AND SUSTAINABLE FUTURE FOR THE LOCAL ECONOMY.

Powers and money controlled at a local level will enable the area to deliver key projects creating jobs, developing skills for young people and major infrastructure projects.

Following his new appointment, Tees Valley's first-ever Mayor, Ben Houchen has been to Teesport to learn more about current projects, plans for future investment and our expectations from the man, who for the next two years will shape the region's future.

One of the keys to success will be in the collaboration between the combined authority, the elected Mayor and private sector businesses to identify priorities that will deliver long term benefits for the Tees Valley. We have a good track record of working together to get results and what's important is that the political, business and social elements of a region come together to deliver change and accelerate business growth.



During his visit to Teesport, Ben bumped in to his uncle Jimmy who works in the conservancy department.

During his visit we made it absolutely clear to the newly elected Mayor that we are looking for inward investment opportunities to be made a key priority, as well as pushing for funding to make necessary rail and road infrastructure upgrades to support increased freight movements.

AS A REGION WE HAVE THAT PASSION AND COMMITMENT TO DELIVER REAL CHANGE BUT IT WILL BE ABSOLUTELY CRITICAL FOR THE MAYOR TO HAVE A SOUND UNDERSTANDING OF THE ECONOMY AND BUSINESS LANDSCAPE.



(L-R) PD Ports CEO, Frans Calje, Tees Valley Mayor, Ben Houchen and Jerry Hopkinson, PD Ports' Chief Operating Officer and Vice Chairman

We would also be keen to see the Mayor introduce a clear skills strategy with a particular focus on business engagement, matching skills with supply chain requirements.

Unknown to many, the North East is one of the few net exporting regions in the UK. The overall quality and size of the infrastructure in the region is critical to this success and Teesport is very much at the heart of it.

With the exit from the European Union on the horizon, uncertainty follows in terms of our ability to keep access to the single EU market as the physical, commercial and customs procedures will change.

Although this may cause a barrier, the result of the referendum will also allow for the region to further grow its export

and import capabilities. Coming out of the EU will enable us to work to establish a large free trade zone within the Tees Valley, which would provide significant opportunities for the manufacturing and logistics sectors.

In order to remain strong throughout this transition, we look towards central government to continue to support the South Tees Development Corporation (tasked with looking after the future land use of the former SSI steel works site) and be forthcoming with funding to ensure its success. This will enable us, together with Tees Valley Combined Authority, to pursue a free trade zone position that will allow for inward investment into the area to create jobs and rebalance the economy. **w**

WHO IS BEN HOUCHEN?



- Born and raised on Teesside
- Married to Rachel
- Studied Law at Northumbria University
- Former CEO of BLK (Beyond Limits Known) sports brand in the UK
- Leader of the Conservative Group on Stockton-on-Tees Borough Council
- Elected as Tees Valley Mayor on 4th May 2017

- He was the youngest candidate in the race to be Tees Valley Mayor
- His Uncle, Keith Houchen, scored the winning goal for Coventry City in the 1987 FA Cup final



A DECADE OF LEADERSHIP DEVELOPMENT

SINCE 2006, PD PORTS EMPLOYEES HAVE BEEN TAKING PART IN A LEADERSHIP PROGRAMME KNOWN AS ODYSSEY, AIMED AT IMPROVING SKILLS OF MANAGERS AND SUPERVISORS THROUGHOUT THE ORGANISATION.



Over the last 12 years, more than 350 employees from across PD Ports have taken part in the programme, ran by Leadership Resources at High Ash Farm in Buxton, Derbyshire.

The three-day course included a number of classroom based activities to help employees gain an understanding of the principles of leadership, as well as develop their own leadership skills. The group also faced a host of

outdoor team building challenges to further improve communication skills and provide an opportunity for everyone to work together and get to know colleagues in a fun and relaxed environment.

Employees are invited on Odyssey to gain a greater understanding of leadership and the positive impact it can have on business success and personal development. The programme also seeks to instil a common understanding across the business of how employees

should interact with each other, as well as our much valued customers and suppliers.

The programme was born out of a desire from PD Ports' executive management team to recognise people as valuable assets and not just a conduit to making profit for the business. This was a significant journey the business embarked upon as it focussed on cultural change which in itself meets with as many challenges as it does opportunities.

At the time the business had an abundance of knowledgeable and loyal workers who had been with the business for 20 to 30 years but many had not had a day's man-management training in their entire career.

The Odyssey programme was aimed at all segments of the business from operations to marketing, from finance to engineering and included a mix of managers from group directors to team leaders.

The relationship has grown from strength-to-strength with the programme evolving as the business grows and develops. 2017 celebrates the 35th programme, which to this day remains the 'go to' route for providing first-class quality leadership and management training at PD Ports. **W**



"A BRILLIANT AND FANTASTIC EXPERIENCE"

CHARITY GARDEN GIVEN BOOST BY VOLUNTEERS

PEOPLE FROM ACROSS THE BUSINESS HAVE JOINED FORCES TO DELIVER THE LATEST DEVELOPMENT IN THE SENSORY GARDEN AT DAISY CHAIN'S NORTH EAST HEADQUARTERS IN STOCKTON-ON-TEES.

Attending a brief ceremony to mark the official opening of the new reflection area, Stockton Council Leader, Bob Cook, said: "I am delighted to officially open the new reflection area here at Daisy Chain. It has been developed to provide a safe, welcoming and quiet space for families to take a break and enjoy watching their children in the play area."

Daisy Chain Chief Executive, Stuart Dexter, said: "We are delighted that Councillor Cook could come along to officially open the reflection area and we are so grateful to PD Ports for sponsoring this scheme and volunteering their time and resource to get the area ready for our families."

Kirsten Donkin, PR and Communications Manager at PD Ports, said: "The service that Daisy Chain provides to local families is immeasurable. Having the opportunity to get involved in this project and provide a rest bite area for parents, as they watch their children play in a safe and enjoyable environment is incredibly humbling."

The main part of the play area cost more than £140,000 to develop and, since it opened last November, has already proved popular with the families who use Daisy Chain's services.

The new reflection area has been made possible due to sponsorship from PD Ports. Volunteers from our IT and business applications teams spent time preparing the ground works and putting down weed barriers before layering the ground with wood chippings and bark. The team then laid concrete into the foundations ahead of the installation of benches and tables.

"We consider responsible social engagement with our local community as vitally important to the long-term success of our business and we are very proud to see our partnership with Daisy Chain delivering real value for the people at heart of that community." **W**



BACK TO SCHOOL

A number of volunteers from teams across the Humber and at Groveport on the River Trent have embarked on a new partnership with St Lawrence Academy, Scunthorpe in a bid to bring together industry and education.

Supported by national charity, Business in The Community (BiTC), the team from PD Ports spent the day at the St Lawrence Academy talking to Year 10 students about careers in the maritime and logistics industry. The purpose of the day was to raise visibility of the industry and to inspire young people into considering a maritime related career.

There is a huge challenge that still faces many aspects of the industry in terms of skills shortage ranging from HGV drivers to accountants but if young people aren't aware of the opportunities available to them, the aspirations won't be there. This could have huge implications for our business and the industry as a whole if we fail to connect with and inspire young people to consider a career in the maritime industry.

PD Ports long-term relationship with BiTC has the potential to deliver real value for young people across the Humber and beyond, creating opportunities for employees to engage with students offering their vast experience and support. **W**

IN YOUR SHOES

WE'D LOVE FOR YOU TO GET TO KNOW OUR PEOPLE HERE AT PD PORTS; GAIN INSIGHT INTO WHAT THEIR DAY-TO-DAY ENTAILS AND WHAT MAKES THEM TICK OUTSIDE OF WORKING HOURS.



TRUDI BILLINGTON
COMMERCIAL ASSISTANT,
HUMBER, BASED AT GROVEPORT

In the third of our Q&A features, we find out what it's really like to be in the shoes of **Trudi Billington, Commercial Assistant, Humber.**

Q TELL US ABOUT YOUR ROLE:

A I am the Commercial Assistant for our Humber operations. My main responsibility is to support the wider commercial team along with completing general administration tasks.

Q WHO DO YOU REPORT TO?

A Geoff Lippitt, Business Development Director.

Q HOW LONG HAVE YOU WORKED IN THE BUSINESS?

A I started work at Groveport in 2014 in the accounts department before progressing to Commercial Assistant in November 2016.

Q HOW DID YOU GET IN TO A CAREER IN THE INDUSTRY?

A After being made redundant from a previous job, the Job Centre suggested that I took on some voluntary work to broaden my skills set and enhance my employment potential. I started at Groveport in the accounts department as a volunteer for eight weeks. When I was made redundant I was two months from completing my Level 3 Apprenticeship in Business and Administration, so I was left with no job and no sign of finishing my qualification. Luckily I was able to carry the apprenticeship over and study whilst working at Groveport. After I completed my eight week volunteering programme, I was offered a full time role within the business.

Q WHAT ASPECT OF YOUR ROLE DO YOU LIKE BEST?

A The variety of the role motivates me. No two days are the same and whilst this is great as it keeps things interesting it can also be a challenge as it can mean re-evaluating the day's priorities so I need to be really organised.



Trudi pictured here with her Dad after completing their first 5k run together

Q IF YOU COULD GO BACK IN TIME WHERE WOULD YOU GO?

A There isn't a stage in my life that I would go back to, I am the happiest I have been and I am excited to see what the future holds! I would take a trip back to Victorian times, just for a look around. I'd have to come back though as I'd miss modern technology!

Q HOW DO YOU RELAX?

A Long walks on the beach with my partner and my dog Bertie.

Q WHO WOULD YOU INVITE TO YOUR DREAM DINNER PARTY?

A Michelle Obama, Ryan Reynolds, Meryl Streep and my Grandad.

Q WHAT'S NEXT ON YOUR AGENDA?

A I am starting a Leadership and Management degree in September studying locally at North Lindsey College in Scunthorpe two evenings a week, which I am really looking forward to.



DID YOU KNOW?

There are between 2-3 million people out at sea across the world at any given time.

