
WAVE.



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TO EXPAND HUMBER PRESENCE.

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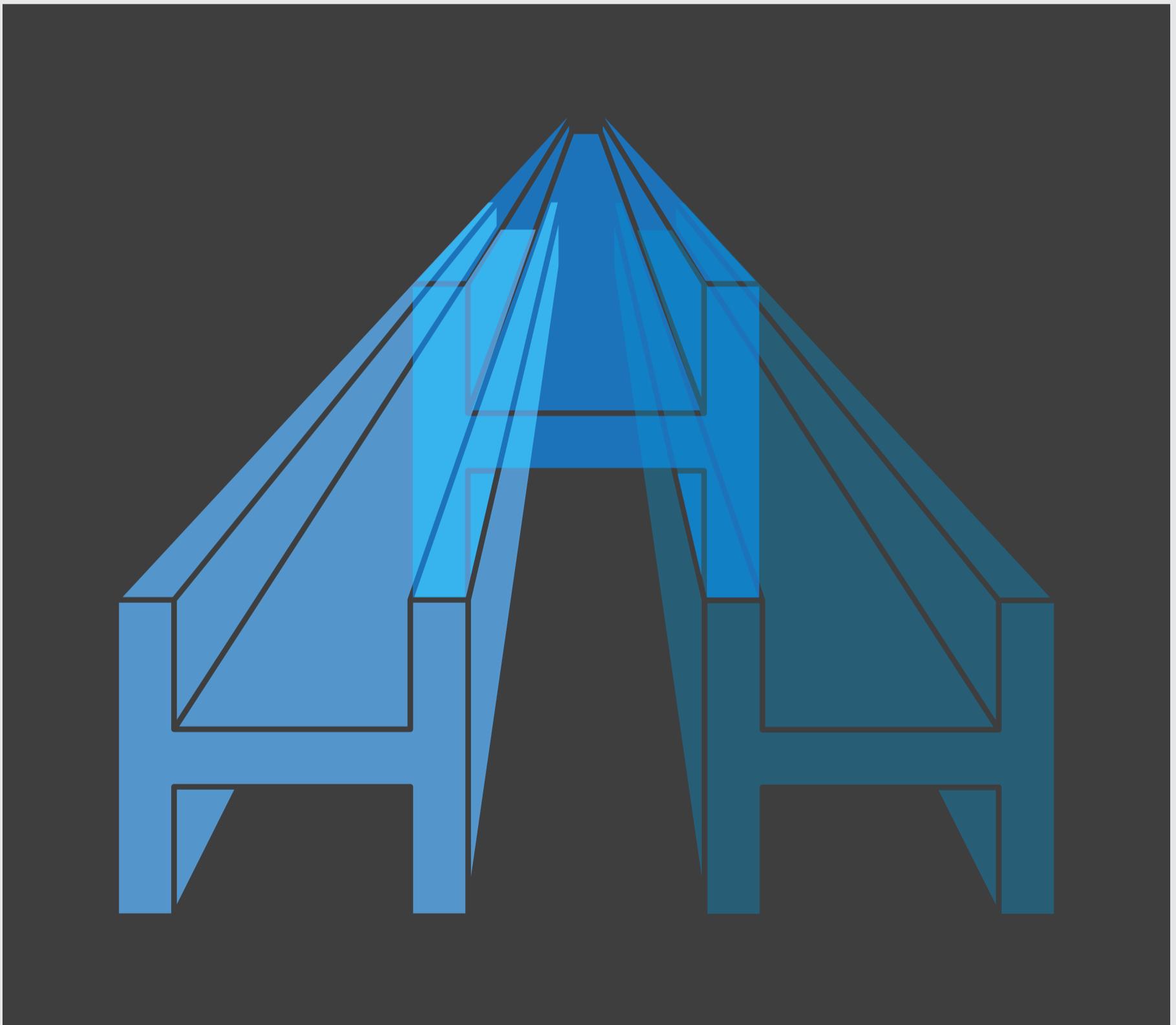
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FOR CONTRIBUTIONS, OR TO BE FEATURED IN THE NEXT ISSUE OF WAVE, PLEASE CONTACT THE PR & COMMUNICATIONS DEPARTMENT.
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WELCOME TO THE LATEST EDITION OF WAVE.

IN THE LAST TWELVE MONTHS WE HAVE TAKEN SIGNIFICANT STEPS TO FURTHER STRENGTHEN OUR POSITION AS A LEADING AND INNOVATIVE PLAYER IN THE UK PORTS SECTOR.

With heavy investment across the business that is set to grow continually, we look to the future with elevated confidence and ambition. With a 13% uplift in container volume year on year since 2007 that shows no sign of slowing down, our plans to drive further growth and expand our footprint are gathering considerable momentum.

In 2014 we invested a total of £30m across the Company, which has contributed towards developing our infrastructure, including significant enhancement and expansion of our operating platform.

At Teesport we have set the benchmark for all other UK ports for the use of innovative technology as we recently became the first UK port to implement a terminal operating system which is fully integrated across an entire platform. This revolutionises the way we can manage supply chains at Teesport and ensure clear visibility of operational movements. Simply put, this allows us to provide a streamlined customer service and positions us as leaders on an international stage within the UK ports industry.

As part of our wider growth strategy and commitment to delivering value for our customers, number 1 quay at Teesport has been both regenerated and reconstructed enabling larger vessels to be loaded at any level of tide, which in turn reduces supply chain costs and improves service for our bulk customers.

Over on the Humber, our ambition to expand our presence on the East coast of the UK has seen the acquisition of Groveport, a privately owned inland port complex on the River Trent. This acquisition is an excellent strategic fit with our existing ports businesses. Groveport is a very successful, innovative and customer focused ports business and we intend to build on these attributes to facilitate further growth.

Also within this issue, we take a look at the PD Ports view for a fully joined up freight and logistics strategy with a focus on Teesside. Pace is gathering around the Northern Powerhouse movement and to ensure the necessary infrastructure is in place to support the future growth and development of our business and that of our customers we need to be at the forefront of how policies and key decisions are shaped.



David Robinson
Group CEO, PD Ports



NEWS IN BRIEF



SURVEYING FOR THE FUTURE

In line with the current national focus on apprenticeships, we are constantly striving for new ways to invest in our young people, including creating an apprenticeship programme to cater for a trade many will never have heard of; hydrographic surveying.

As the statutory harbour authority at Teesport, we are responsible for managing the river traffic for both Teesport and the Port of Hartlepool, ensuring safe navigation and maintaining the required channel depth. Hydrographic surveying plays a large part in this as it enables visibility of the river bed which can identify the channel depth and any potential hazards to marine traffic.

Being such a specialised and bespoke trade, hiring the right people with the right qualifications can be difficult, so we decided the best solution was to cultivate our own talent with a new hydrographic surveying apprenticeship.

Mia MacDonald (pictured) is undertaking a level 3 diploma in higher education engineering which will finish in September. Once complete, Mia will begin a specific hydrographic surveying course which will take three years. We will be supporting Mia through her studies and providing on the job work experience throughout her apprenticeship. [W](#)

MBE FOR CEO IN NEW YEAR HONOURS

New Years Day 2015 may have brought hangovers and resolutions to many, but for our illustrious CEO David Robinson it brought the welcome news of being awarded an MBE in the New Year Honours list for services to international trade and the UK economy.

DAVID WAS APPOINTED CEO OF PD PORTS IN 2006 AFTER JOINING THE COMPANY IN 2002 AS MANAGING DIRECTOR OF TEESPORT.

In the last decade, David has steered PD Ports through some difficult challenges, not least a tough recession, whilst continuing to invest both in our people and our wider infrastructure.

“ Commenting on the Royal seal of approval, David told WAVE: “I am absolutely thrilled to receive such an honour. The UK ports sector has a critical role to play in international trade and in attracting inward investment to grow a stronger and more sustainable economy. The North of England is significant in this role and here on Teesside we have a number of world class businesses and highly skilled people doing a tremendous job. We need to continue building on this good work both regionally and nationally to provide a solid platform for a sustainable and progressive future.”

No stranger to Royal appointments, David was made HRH the Prince of Wales' Ambassador for Business in the Community in 2012 for his contribution to raising aspirations of young people on Teesside and increasing employment opportunities within the maritime sector. [W](#)

PRINCIPAL GOES BACK TO HIS ROOTS

A national event designed to celebrate apprenticeships saw a college principal make a nostalgic return to where his career began with a visit to Teesport.

Stockton Riverside College's Phil Cook donned hard hat and safety glasses to experience working life at the Port. He was shown the ropes by current apprentice electrician, Andrew Melton, 19 and former apprentice Daniel McDougal, 26 now a mechanical fitter at PD Ports.

“ Phil said of the experience: “The thing that struck me during the visit was how knowledgeable, committed, enthusiastic and happy the team are. They are clearly passionate about what they do and the business.”

“ PD Ports' CEO, David Robinson, said: “For any business, growth and success is without doubt linked to employees, which is why training and development programmes are so important. We need to be promoting to young people, the exciting and varied career opportunities available on their doorstep.” [W](#)



DID YOU KNOW?

? In 1968, the first British-built and owned container ship, the Manchester Challenge, was built in Middlesbrough at Smith's Dock.



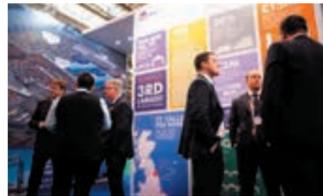
NEWS ROUND UP



PD PORTS GO MUL-TEA-MODAL

We took our annual trip to the NEC Birmingham in late April to showcase our services at the UK and Ireland's premier freight transport, logistics and supply chain management event, Multimodal 2015.

The exhibition, now in its ninth year and attracting over 8,500 attendees, represents every logistics sector under one roof; making it a unique and highly valued industry tool for PD Ports. As the prestigious event presents us with the ideal platform to network and connect with potential customers and share insight and experience with our peers, it's something that we have continued to invest in over the years.



This year, we took our stand to the next level, alongside one of our key clients, Taylors of Harrogate. With an appearance from Yorkshire Tea's Little Urn, people coming onto the stand were greeted with a hot cup of the finest tea and a fondant fancy from expert confectionary brand, Betty's. The pièce de résistance, or icing on the cake, if you will, was the New York brass band, who injected fun into the event over the three days. Playing an eclectic mix of well-known songs from the classic to the modern, the band welcomed onlookers with the opportunity to snap photographs and take a break from the day by enjoying the music.

Overall, the exhibition was a roaring success and allowed us to forge relationships with some exciting new prospects, as well as giving us a stage to shout about PD Ports. We're looking forward to next year already! **W**

NEW DEAL WITH SSI UK STRENGTHENS PARTNERSHIP

Further cementing our relationship with the major industrial players in the region, we have signed a new seven year deal with SSI UK for the continued handling of steel slabs through Teesport.

In the three years since SSI UK restarted steel-making operations, over seven million tonnes of steel slab has been exported through our facilities at Teesport, with this new deal providing both parties with the security of a long-term commitment.

Our significant investment in the reconstruction of No 1 Quay at Teesport, which has recently completed, enables fully laden Panamax vessels to be loaded at any level of tide, reducing supply chain costs for SSI UK and facilitating improved efficiencies at Teesport's premier export steel handling facility.

“ Jerry Hopkinson, PD Ports' Managing Director Bults and Port Services, said: "We are delighted to have agreed a new seven year deal with SSI UK. This contract demonstrates the close partnership between our businesses which we are sure will continue for many years to come."

“ Cornelius Louwrens, UK Director and COO for SSI UK, added: "We are pleased to have concluded the new agreement on what is a key part of our operations in ensuring we meet our customer requirements. We look forward to a continuation of the close working relationship and cooperation between the two companies in operating the new contract." **W**



TOMORROWS WORKFORCE TODAY

With the resurgence in popularity that apprentice schemes are now enjoying, we at PD Ports are proud to have been supporting young people into employment through apprenticeships for nearly 14 years.

“Apprenticeships are incredibly important to our business. They allow young people to learn a vital trade, gain hands-on experience and earn a wage. It's a fantastic way to build self confidence and gain independence whilst building a career" said Russ McCallion, PD Ports' Group HR Director.

Two former engineering apprentices that have taken full advantage of the opportunities our

programmes have provided are Anthony Paxton and Darren Coleman (pictured below). Both employees started their journey with PD Ports over 10 years ago on engineering apprenticeships.

They both graduated from Teesside University in November 2012 with Anthony receiving a BEng Honours degree in Mechanical Engineering and a BEng Honours degree in Electrical Engineering awarded to Darren. Anthony is now a Graduate Engineer – Mechanical at Teesport, whilst Darren is a Project Engineer.

Proving that professional development never stops, both are now working towards full engineering status as a member of IMechE (Institute of Mechanical Engineers) and IET (Institute of Engineering and Technology) respectively. **W**



BRITAIN MAKING WAVES IN THE RENEWABLE ENERGY SECTOR

Britain as a nation has a lot to be proud of, and our place in the ever-expanding renewable energy market is a sizeable achievement that we can add to that list.

Since 2011, the UK has consolidated its position as industry leaders in the offshore wind industry, and has successfully obtained more power from it than the rest of the world combined.

Trailblazing the world of renewable energy in Europe, the UK offshore wind industry has grown exponentially over the past five years, with one large wind turbine being planted into the seabed every 40 hours on average. The success of these efforts towards generating wind energy has created approximately 7,000 full-time jobs in this time frame and is projected to create many more over the next five years due to the investment in turbine production from Siemens and Vestas in Hull and the Isle of Wight.

Unlike the recognised onshore wind farm, its sea-based counterpart remains a relatively new concept and is the more expensive in comparison. However, the success of the market in Europe has acted as a catalyst, spreading this advanced method of renewable energy to China, as well as many other countries around the globe.

ASTONISHINGLY, ONLY AROUND THREE PERCENT OF THE WORLD'S WIND POWER IS BASED OFFSHORE AND MORE THAN HALF OF THAT IS LOCATED IN UK WATERS.

CELEBRATING 25 YEARS AT HULL

Back in 1990, PD Ports took over operations at Hull Container Terminal.

At that time, virtually no boxes were coming over the quay. We immediately began an overhaul of the infrastructure, creating a strong workforce of operators and engineers and putting in place a management team. Over the next five years the volumes began to grow until they had reached 100,000 containers annually and by the early 2000s the terminal was regularly handling in the region of 150,000 containers per annum.

Throughout the 25 years PD Ports has been operating Hull Container Terminal there have been many shipping lines using the berths including Geest, Seawheel and Samskip. It has remained a strong regional container terminal serving the M62 corridor working to an ethos of high quality service in a demanding commercial environment.

The perfect combination of the windiest environment in Europe and the shallow waters of the UK continental shelf offer the ideal opportunity to successfully deploy offshore wind turbines in large numbers.

Successive UK governments have supported the political communities to achieve reductions in carbon emissions by promoting subsidies that allow developers to earn up to three times that of wholesale power prices; opening doors for the design and installation of thousands of wind farms. Just one of these wind farms, London Array in the outer Thames Estuary, is still to this day the world's largest offshore wind project, making up the total of 1,300 turbines in 24 wind farms we have throughout the UK. The 4,500 megawatts of generating capacity that this creates can be compared to around six percent of the country's total electricity capacity, which is enough power to run more than two million homes. The Array power cables for this world record breaking project were manufactured at the state of the art JDR Cable Systems' factory located at the Port of Hartlepool, which is a great accolade for the region.

Strengthening the UK's commitment to wind power is Teesside based MPI Offshore, who in quarter one signed a six-year warehousing deal with PD Ports, affirming their loyalty to the Tees. The agreement itself secures 54,000 square feet within Teesport Commerce Park in Middlesbrough as the Company's main UK hub. MPI's expanding fleet of installation vessels, including the MPI Adventure, MPI Resolution, MPI Discovery and MPI Enterprise, now sit in their new home, firmly establishing the Tees as an offshore renewables base.

This deal comes as a part of MPI's strategic businesses development for the future and to support the ongoing activities in the marine and offshore sectors.

“ Peter Robinson, Managing Director of MPI, said of the contract: "Along with this commitment we can look forward to developing further links we have with local suppliers who have supported MPI's growth to date."



MPI Offshore's smart move will not only bolster the already burgeoning offshore expertise in Teesside, but will build upon their drive to speed up the expansion of the wind power sector in the UK.

“ PD Ports' Managing Director Bults and Ports, Jerry Hopkinson, commented on recent events: "The commitment of MPI to the River Tees is further evidence of the attractiveness the region has to the industry."

According to the offshore industry trade group, RenewableUK, the UK has only utilised one percent of the available sea area that it has to plant new wind turbines. This demonstrates that we are most likely to remain on top when it comes to the country with the most offshore wind power.

Even with Germany hot on our heels, the most crucial factor in achieving a sustainable UK offshore wind sector is ensuring that we have enough projects scheduled in to keep the supply chain flowing, and this is looking extremely positive. **W**

25 HULL CONTAINER TERMINAL

GREATNESS IN GROVEPORT

PD PORTS ACQUIRES GROVEPORT TO EXPAND HUMBER PRESENCE

The Humber estuary is one of the major points of entry into the UK for many imported products, with excellent routes to Western Europe and Scandinavia, along with ideal geographical positioning for UK distribution. With our recent acquisition of Groveport on the River Trent, we can further strengthen our services in this area, working in harmony with our existing business on the East Coast of the UK.

Once known as Grove Wharf, Groveport currently handles a mix of bulk cargoes through its 190-acre freehold site. It has a dominant position in the UK's market for imported steel long products, which does not materially compete with our existing business on the Humber. As a result, its acquisition transforms the scale of our activities in the region and will allow PD Ports to offer a wider range of services and facilities to both current and potential customers.

Groveport is the premier port for the importation of steel long products into the UK and commands around 60% of this market. It also handles a range of other bulk products, including recycled glass, ores and animal feeds.

Offering a multitude of services from ships agency and stevedoring to warehousing and road transport, the Port itself has extensive open storage and 65,000 m. sq. of covered warehousing. This expands our service platform in combination with our other prime East Coast positions at Immingham, Howden, Keadby and Scunthorpe.

“David Robinson, PD Ports' Group Chief Executive Officer, said of the deal: "We are extremely pleased to announce the acquisition of Groveport. This business has a long established market position in our key sectors, as well as a highly experienced team of people. Not only this, but it also has a proven track record as an innovative and customer focused ports business."

"We look forward to working closely together in the coming months, to develop a stronger and progressive operating platform on the Humber; developing new business relationships and creating opportunities for staff to grow and develop within the current and wider asset base."

“Martin Rees, Groveport's Managing Director, said: "The acquisition of Groveport by PD Ports is a very positive natural progression for us. We will become the major asset within PD Ports' Humber activities, adding to what is already a well-established operation; providing services in both the short and deep sea shipping markets. For our customers and employees, we expect this to be very much business as usual, as PD Ports looks to expand on the successful development that has taken place at Groveport over the last ten years."

From the momentum of the Port's success over the past 65 years, we will continue to provide customers with bespoke logistics solutions; maintaining its reputation as the largest distribution hub for steel sections within the UK.

PD Ports is committed to developing long-term partnerships; and will continue to position Groveport as a high-quality facility that is both flexible and responsive to customers' own market requirements now and in the long-term. **W**

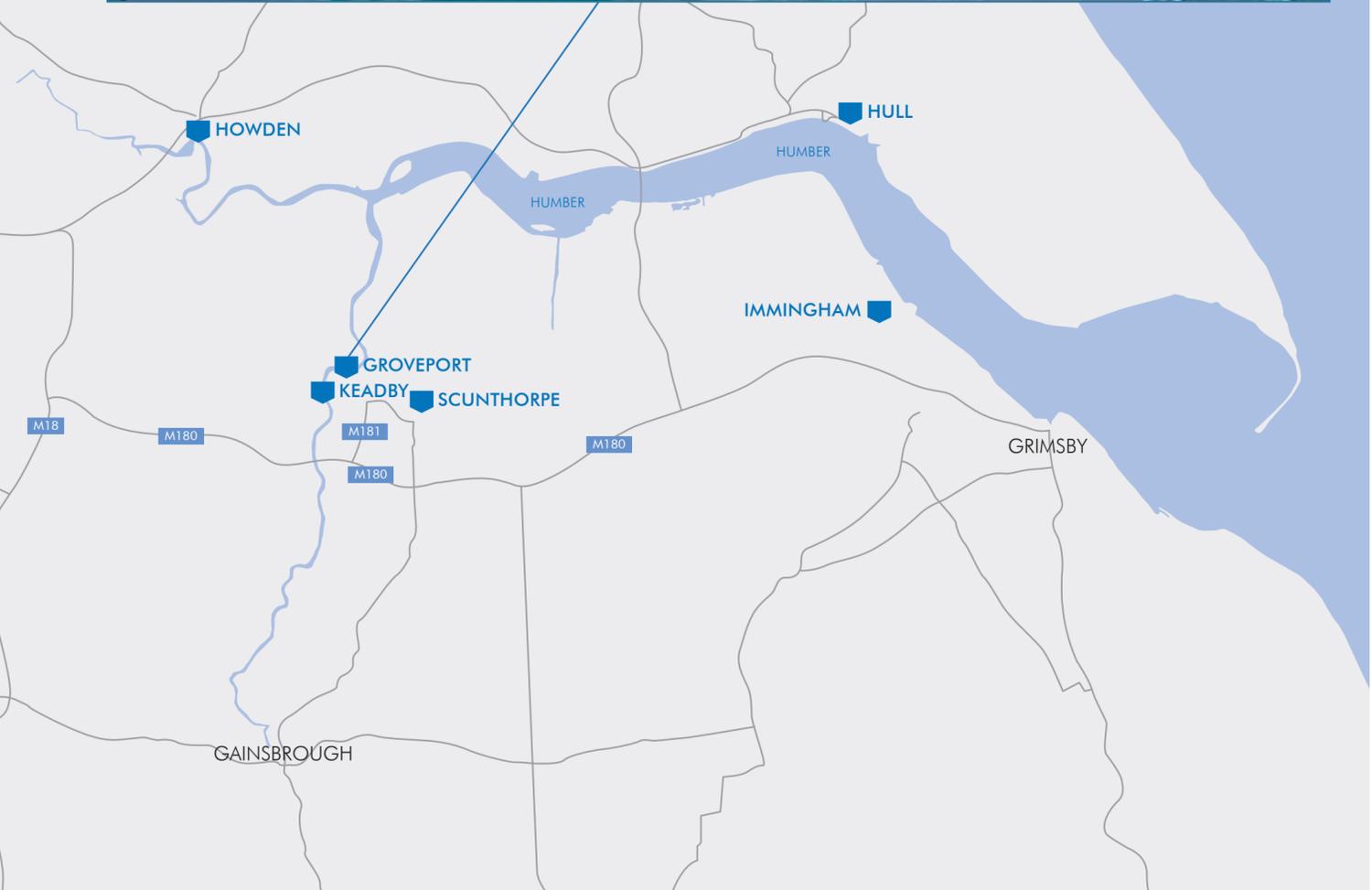
65,000 M. SQ. OF COVERED WAREHOUSING.

HANDLES A MIX OF BULK CARGOES THROUGH ITS 190 ACRE FREEHOLD.

IMPORTING AROUND 60% OF TOTAL IMPORTS IN THE STEEL LONG PRODUCTS SECTOR.

THE LARGEST DISTRIBUTION HUB FOR STEEL SECTIONS WITHIN THE UK.

GROVEPORT CURRENTLY HAS 111 EMPLOYEES.





ON TRACK FOR THE FUTURE

THE PD PORTS VISION FOR A FULLY JOINED UP FREIGHT AND LOGISTICS STRATEGY TOOK A LEAP FORWARD IN MARCH AS THE GOVERNMENT PLEDGED TO BACK A TRULY MULTIMODAL FUTURE FOR THE UK FREIGHT SECTOR.

The recent Whitehall announcement regarding the establishment of Transport for the North (TfN) is a welcome commitment to the future of freight and logistics strategy across the proposed 'Northern Powerhouse'.

It is also particularly welcome for us at PD Ports as it reinforces our decision to invest £3m in our intermodal rail terminal that became fully operational in November 2014.

The establishment of the new rail terminal, is the latest major phase in PD Ports' wider ongoing investment at Teesport and follows on from the £16.7m container terminal expansion in 2012. Our continued investment reaffirms Teesport's position as one of the UK's leading provider of portcentric logistics, offering greater operational flexibility and improved efficiencies for all our customers.

It further strengthens our position as the northern gateway for containerised goods destined for the north of the UK; enhancing our already well connected transport infrastructure network.

Promoting a more joined up and coherent approach to road and rail freight has long been a core principle of our Group, focusing on intelligent transport solutions for our customers via our tried and tested portcentric model.

“ Maggie Simpson, Rail Freight Group (RFG) Executive Director said of the establishment of TfN: "We have been pressing government to take a more joined up approach to road and rail freight, and this commitment is an important first step. Businesses and consumers in the North of England need a vibrant freight sector to support economic growth, and we need to ensure that rail is playing a key part in meeting that need."

The new rail terminal signifies the creation of new intermodal connections from Teesport to Felixstowe and Southampton with Freightliner, as well as Scotland through DB Schenker. Opportunities for the establishment of further new routes to the Midlands and the North West are expected in line with market demand.

“ Geoff Lippiatt, PD Ports' Business Development Director, says: "We have invested significantly in expanding the intermodal services available at the Port and the arrival of both Freightliner and DB Schenker provides a greater level of service options, as well as improving our portcentric capability for our customers."

UNIQUE PARTNERSHIP BRINGS SCOTLAND CLOSER

PD PORTS RECENTLY COLLABORATED WITH A RAIL FREIGHT COMPANY IN A COMPLETELY NEW OFFERING FOR THE MARKET, BELIEVED TO BE THE FIRST TIME THAT A PORT AND RAIL FREIGHT OPERATION HAVE PARTNERED TO SERVE THE INTERMODAL SECTOR.

FROM AUGUST 2015 DB SCHENKER RAIL UK WILL RUN A DIRECT DAILY CONTAINERISED TRAFFIC SERVICE (MON TO FRI) FROM TEESPORT TO MOSSEND AND GRANGEMOUTH IN SCOTLAND.

to Scotland. This is an excellent example of how logistics companies can come together to provide bespoke solutions for our customers."

A major boost to our transport infrastructure network, with direct benefit to shipping lines and intermodal customers, the deal is a clear statement of intent for our continued investment in intermodal logistics, with rail a key priority.

“ Les Morris, Head of Sales at DB Schenker Rail UK, said: "We are delighted to be working with PD Ports on this innovative and dynamic offering to the intermodal market. We have worked closely with PD Ports to bring this service to fruition which will transport goods directly from Teesport

Having rail at the heart of a modern portcentric approach, not only does the 'heavy lifting' for distribution cross country, it also brings measurable socio-environmental as well as economic benefits.

"There has been a significant amount of press coverage lately centred round a better connected north including greater use of our rail network and waterways to move goods around the country. Our facility at Teesport has the potential to further attract logistics activity to sites with efficient low cost transport networks and we will continue to work hard to see this come to fruition."

“ Keith Gray, Commercial Director at Freightliner Limited said: "To be competitive in UK container transport, rail requires well-positioned, high quality terminals and this site delivers both."

"The new rail facility meets Freightliner's requirements and the high standards demanded by our customers. We are delighted with the successful commencement of services to and from Teesport. We look forward to working with them in developing further services."

We will continue to put freight and logistics at the core of the PD Ports offering and look forward to ongoing government focus and backing for a more interconnected transport infrastructure continuing to support our vision. **w**

OUR NEW RELATIONSHIP WITH FREIGHTLINER OUT OF TEESPORT IS A FURTHER STATEMENT OF INTENT IN REGARDS TO THE CONFIDENCE WE HAVE IN THE CONTINUED RESURGENCE OF THE RAIL FREIGHT SECTOR IN THE UK.



RAIL FREIGHT SAVES **7.6M** LORRY JOURNEYS ANNUALLY



RAIL CUTS CO² EMISSIONS BY **76%** COMPARED WITH ROAD PER TONNE



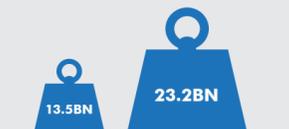
£2BN INVESTED IN NEW LOCOMOTIVES BY RAIL OPERATORS SINCE PRIVATISATION



1 IN 4 CONTAINERS MOVED BY RAIL FREIGHT IN THE UK



CURRENTLY MOVES **11%** OF THE UK'S INLAND SURFACE FREIGHT



70% GROWTH IN RAIL FREIGHT SINCE THE MID NINETIES (NET TONNE KM)



SETTING THE BENCHMARK FOR PORT TECHNOLOGY

IN A BID TO BUILD UPON THE CONTINUED GROWTH AND PERFORMANCE OF TEESPORT, WE HAVE SIGNIFICANTLY ENHANCED OUR UNITISED BUSINESS EFFORTS BY EXPANDING ON FUNCTIONALITY WITHIN OUR MARKET-LEADING TERMINAL OPERATING SYSTEM.

The revolutionary terminal operating system, designed and built by software development company Navis, was chosen as part of a £16.7m investment. Teesport is the first port in the UK to implement this technology to manage a multi-disciplined operation.

The project itself has completely evolved the infrastructure of Teesport Container Terminal 2, where five hectares of the area has been reconstructed, and has expanded the capacity from 235,000 to 450,000 TEU. Because of this, Teesport is now positioned as the second largest container terminal in the north of the UK, which enables us to make further advances in the future to solidify our importance on a regional and national scale.

The sophisticated, award-winning operating system paves the way for essential improvements to our cargo handling ability within the terminals themselves, allowing the team to identify the ownership of container cargo more efficiently than ever before. The full integration between Ro-Ro, Lo-Lo and rail in a single cohesive operational platform has added more resilience, efficiency and flexibility into the terminals. As a result, over 72% of all containers handled can now be tracked to their owner along

with any other specific requirements they may have. Put simply, they will be able to see exactly where their goods are at any given time.

The positive developments at Teesport mean that overall production, processes and service times are now a lot more streamlined, allowing us to provide better customer relations. Also, since introducing the system, we've further perfected our operations by introducing a fast gate for internal shunts to the two distribution centres that are on site, as well as Teesport Container Terminal 1. As the route is now over 40% shorter, this has not only reduced the time it takes to get between distribution centres, but has also substantially increased productivity as well.

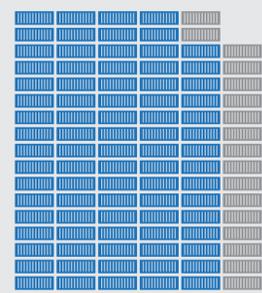
The decision to expand the implementation of the Terminal Operating System across all disciplines; Lo-Lo, Ro-Ro, rail and portcentric activities has enabled us to effectively manage operations through a single software application and management structure. The key benefits that this has shown since day one have been outstanding and we are overjoyed at the results that we have achieved so far.

FOR US, THE USE OF ONE SINGLE INFRASTRUCTURE FOR ALL OPERATIONS ENABLES TEESPORT TO PURSUE FURTHER GROWTH AND CONTINUE TO DELIVER A FIRST-CLASS CUSTOMER EXPERIENCE.

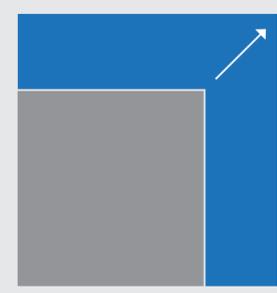
Given that our wider growth strategy is to position Teesport as the Northern Gateway for containerised goods, this infrastructure and expansion in container handling further supports our ambitions in this development.

As a direct result of our efforts to enhance Teesport, Navis awarded PD Ports with the Award of Recognition in the Community Impact category at the Navis Inspire Awards held in San Francisco this year. You'll agree that this is a fantastic accolade and we would like to thank all of our employees who have played a role in helping us to deliver this project. [w](#)

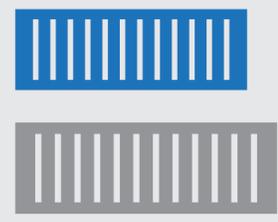




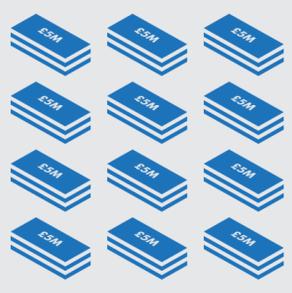
72% OF ALL CONTAINERS HANDLED CAN NOW BE TRACKED TO THEIR OWNER



CAPACITY HAS EXPANDED FROM 235,000 TO 450,000 TEU AT THE CONTAINER TERMINALS



TEESPORT IS NOW THE 2ND LARGEST CONTAINER TERMINAL IN THE NORTH OF THE UK



NEW TERMINAL OPERATING SYSTEM IS PART OF £60M INVESTMENT IN THE LAST FIVE YEARS



DID YOU KNOW?

We help import enough tea for Taylors of Harrogate to make 4.5 billion cups annually. That's a cup of tea for two thirds of the world's population.



FOCUS ON FELIXSTOWE

OUR VISION TO ENHANCE OUR PORTCENTRIC LOGISTICS SERVICES AT FELIXSTOWE HAS LED TO SIGNIFICANT PLANNED INVESTMENT.

This will include increasing the scope of the business to provide the right infrastructure for our customers, driving our growth and supporting theirs.

With the appointment of a new Director of Operations and Business Development Manager, the implementation of a solid and focused team will help to embrace change and drive growth and prosperity through our portcentric logistics offering.

Felixstowe is the largest container port in the UK and is made up of a deep-water complex to accommodate some of the world's largest vessels, including the globe's latest generation of ultra-post Paramax deep-draughted ships. And with Felixstowe acting as a hub connecting the North, Midlands and London via the UK's main motorways; it makes the perfect home for PD Portcentric Logistics to serve Southern-based customers.

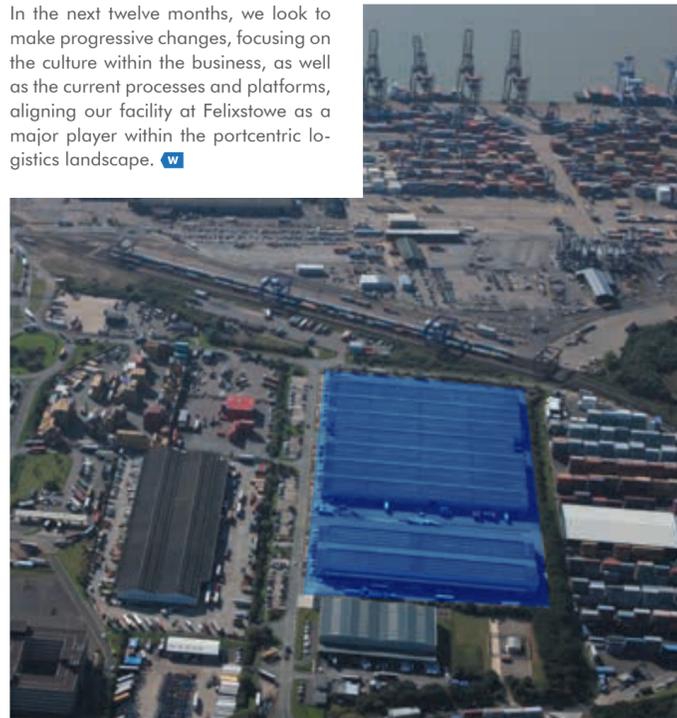
At 500,000 sq. ft. in size, our offering at Felixstowe is our largest warehousing and cross-docking facility, located within 250 metres of the Port. This

means that we are able to offer a fully-accessible and connected portcentric solution on both a dedicated and multi-user platform, providing expertise that span across many product lines, from general merchandise to beers, wines and spirits.

Our strategic direction for the business has led to a refocus of our current offering to support our growth plans. In the changing face of retail and economic growth, we as consumers are a lot more proactive in what we are purchasing. This opens doors for us to identify key customer bases that require portcentric logistics, or who may already be using Felixstowe to bring goods into the country but are looking for a more streamlined process from point of sale to delivery.

Creating a full end-to-end supply chain from port of origin to end user, we look to position PD Portcentric Logistics as a one-stop shop that will give our customers fully transparent information about where their products are in the chain at any given time.

In the next twelve months, we look to make progressive changes, focusing on the culture within the business, as well as the current processes and platforms, aligning our facility at Felixstowe as a major player within the portcentric logistics landscape. **w**



INVESTMENT IS QUAY TO THE GROWTH OF TEESPORT

OVER THE LAST 12 MONTHS, TEESPORT HAS UNDERGONE A MAJOR RECONSTRUCTION OF 305M OF ITS QUAY AS PART OF A £22M INVESTMENT PROJECT TO ENHANCE AND EXPAND HANDLING FACILITIES AT THE PORT.

The infrastructure and regeneration works carried out on the quay will ensure that the Port can continue to handle modern cargo ships for the next generation. Teesport is now able to accommodate fully laden panamax vessels carrying some 70,000 tonnes of cargo with loading ability at any level of tide.

The project, undertaken by McLaughlin & Harvey and supported by consultants Royal Haskoning DHV and Turner & Townsend, is part of PD Ports' ongoing wider growth plans for the future.

AS WELL AS A REGENERATED QUAY AT TEESPORT, WE WILL ALSO CREATE 30 PERMANENT FULL TIME JOBS IN OUR PORT-HANDLING OPERATIONS AS A RESULT OF THE OVERALL DEVELOPMENT, OF WHICH 21 ARE ALREADY IN PLACE.

Phase two of the reconstruction and upgrade project has commenced and over a seven-month period an additional 245m of quay will be upgraded, providing further capacity at the Port.



“ David Robinson, PD Ports' Group CEO, commented on this significant achievement:

“Investment and innovation are vital to the long-term sustainability of our business at Teesport. We need to ensure we can plan for, and respond to, the demands of our existing and new customers, and consistently provide a platform that delivers first class service, now and over the long-term.

“We were pleased to have secured funding through the Regional Growth Fund to help deliver this project for which our application was supported by Tees Valley Unlimited. These works are an important addition to our wider growth plans at Teesport, which we are confident will help deliver long-term success for the Port, our customers and our stakeholders whilst helping to regenerate the Tees-side region and create jobs.” **w**

■ Mark Pearson, Group Projects Director (Front row right) stands on the reconstructed quay with the team from PD Ports, McLaughlin & Harvey and Royal Haskoning DHV.

IN THE COMMUNITY

CONNECTING BUSINESS AND THE COMMUNITY

We are pleased to announce that PD Ports' employee, Kim Upex, has been seconded to Business in the Community for two years as Business Connector for Teesside.

In this prestigious role, Kim will be covering the county of Redcar and Cleveland, striving to engage and connect with local businesses, charities and the wider community to help make a difference and improve Teesside for the future.

Business in the Community is a business-led, issue-focused charity known as The Prince's Responsible Business Network, and boasts more than 30 years' experience. Working together with their members, they tackle a wide range of issues that are essential to building a fairer society and a more sustainable future.

In March, Kim attended a special event in London, hosted by BITC which showcased the Business Connector programme and celebrated the power of community connections.

The event, which was personally spearheaded by HRH The Prince of Wales, saw 60 guest Business Connectors from all over the UK share their experiences. Delegates were able to speak with one another about working on the programme; discussing the partnerships they've made, and encouraging more companies to get involved. [W](#)



PROVIDING BUILDING BLOCKS FOR THE FUTURE

Pushing forward in our endeavours to demonstrate our ongoing commitment to strengthening links between industry and education, we are proud to be supporting the learning and development of over 150 early year students at Hartburn Primary School in Stockton.

A value of £250 was generously donated through our staff support scheme, which was set up in 2005 to help causes and organisations that our employees are actively involved in. The money was used to purchase wooden building blocks in a bid to regenerate the existing outside play area within the school and enhance the experience of the school's pupils.

This new equipment will be utilised by children in early years foundation stages, to help improve moving and handling skills, as well as encouraging creativity, problem solving and sharing of ideas.

[“](#)Head of Early Years at Hartburn Primary School, Mrs Graham, said of the donation: "It was a lovely surprise to receive this contribution from PD Ports. The school is always grateful of support given by local businesses as it helps us to continue to provide the high quality facilities we strive to give all of our pupils."[”](#)

We believe that facilitating the relationship between industry and education is vital, and promise to make advancements in encouraging this engagement on all levels. With our staff support scheme, we are able to achieve this, by helping to raise awareness of both our business, and the development of new and existing relationships with schools in the region. [W](#)



high tide

OPPORTUNITIES ON THE HORIZON

FOUNDATION FLYING HIGH

In a fantastic start to 2015 charitable Foundation, High Tide has been flying high, welcoming on board new industry members and planning for its very first fundraising ball.

The High Tide Foundation, established to bring together industry and education across Teesside, has seen a very positive first quarter. In a bid to strengthen programmes and continue to create awareness of port-related industries, as well as the many career opportunities available to young people in the area; the charity has inducted five new companies as industry members.

Their new members include global automotive company, Nifco UK; oil & gas solutions provider, Plenary Project Solutions; well-established construction, civil engineering and logistics organisation, Clugston; and the Esh Group, which offer a number of services from property build and regeneration to project maintenance; and finally, Emirates.

[“](#)Lauren Bywater, Project Co-ordinator at the High Tide Foundation, says of its new members: "Myself and the charity are overwhelmed with the generosity that our new members have shown in contributing to our ongoing efforts to provide opportunities for young people in the region. We're very lucky to have so many distinguished companies with roots firmly in Teesside and a wealth of experience to help us drive the Foundation forward."[”](#)

High Tide is also very delighted to announce that this year, it will be hosting its very first fundraising ball, which will undoubtedly be a spectacular night to remember.

The event, which will be held at Wynyard Hall's Grand Marquee on Friday 18th September, will welcome award-winning BBC business presenter, Steph McGovern as a guest speaker; as well as hand-picked local talent, Samantha Durnan and Andy Usher. [W](#)

For more information visit the website www.hightidefoundation.co.uk

MACKENZIE THORPE ON THE RIVER TEES

In March, internationally renowned local artist, Mackenzie Thorpe joined PD Ports on a trip along the River Tees for a taste of the ever-changing industrial landscape in preparation for his new station posters collection.

As Mackenzie was born and raised in Middlesbrough, he is unquestionably proud and immensely passionate about Teesside and wanted to portray a true image of the region through his work. We took great pleasure in helping him achieve this by showing him a side of the River Tees that he hadn't seen before, as well as the supporting industries and people that underpin the port community.

Teesport Commerce Park was a huge point of interest during the excursion, as Mackenzie once worked there in his younger days when it was more commonly known as Smith's Dock.

Mackenzie has created a number of pieces focussing on the local area. They are displayed at Middlesbrough Train Station, where they will be accessible to the public for the next two years.

The way that he has captured many of the local landmarks in the area such as the Transporter Bridge, Seal Sands and Captain Cook's Monument is truly incredible. [W](#)



Picture courtesy of Chris Booth

SUPPORTING OUR COMMUNITIES ON THE HUMBER

Our partnership with Business in the Community (BiTC) continues to go from strength to strength as we build our relationships on the Humber, helping young people seek the careers that they deserve.

Members of the PD Ports team based at our Immingham site are working closely with Oasis Academy under BiTC's 'Business Class programme'.

This programme aims to prevent social disadvantages by forming long-term partnerships with schools, providing a solid framework with achievable strategic goals to ultimately encourage and inspire.

Oasis UK is a charitable trust made up of 45 different academies nationally which form part of the Oasis Community Learning Trust.

Our work with both BiTC and the local Oasis Academy means that we can help contribute towards delivering education and community services to the most vulnerable and marginalised people on the Humber. [W](#)

IN YOUR SHOES

WE'D LOVE FOR YOU TO GET TO KNOW OUR PEOPLE HERE AT PD PORTS; GAIN INSIGHT INTO WHAT THEIR DAY-TO-DAY ENTAILS AND WHAT MAKES THEM TICK OUTSIDE OF WORKING HOURS.



In the first of our Q&A features, we find out what it's really like to be in the shoes of **Mark Oakley, Business Development Manager, Felixstowe.**

Q TELL US ABOUT YOUR ROLE?

A I have recently joined PD Ports as Business Development Manager to build strong relationships and expand the Felixstowe site through our portcentric logistics services. My focus is to drive growth through the site, which is achievable with my background being in multi-user 3PL operations.

Q&A
MARK OAKLEY
BUSINESS
DEVELOPMENT
MANAGER

Q WHAT ASPECT OF YOUR ROLE DO YOU LIKE BEST?

A The best bit for me is managing a customer's journey, from 'cradle to grave'. I get a real buzz from guiding potential customers towards our services which can better benefit their business over their current logistics provider.

Q HOW DO YOU SPEND YOUR FREE TIME?

A I spend my free time with my family and friends. I like to enjoy time with my children, as they grow up too quickly! I am also still playing Rugby (or trying), which is a sport I really love.

Q WHICH LIVING PERSON DO YOU MOST ADMIRE AND WHY?

A Tricky question! Living person would have to be Johnny Wilkinson. His ability was there for all to see on a rugby field. But it was his determination to always improve, and not rest on his laurels that I found amazing. I believe he inspired an entire generation of people to take up the sport and make English rugby a dominant force in the world today.

Q WHAT IS YOUR MOST TREASURED POSSESSION?

A I have a picture of my children that I simply adore. I have had it put on to a big canvas frame.

Q WHAT DO YOU CONSIDER YOUR GREATEST ACHIEVEMENT?

A My Children.

Q WHAT IS THE MOST IMPORTANT LESSON LIFE HAS TAUGHT YOU?

A To make your own decisions and life choices, be who you want to be, not what you think people want you to be.

Q IF YOU COULD GO BACK IN TIME, WHERE WOULD YOU GO?

A 22nd November 1963, Dallas, Texas. I am fascinated by the JFK conspiracy, I would love to know who pulled the trigger.

Q WHERE WAS THE BEST DESTINATION YOU'VE EVER TRAVELLED TO?

A Rome. The history is amazing, and it was also where I proposed to my wife to be.



DID YOU KNOW?

In 2014, £30M was invested in various projects to enhance and expand the Company's operating platform.

